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July 2016

EQUITY INDEXED Annuity Product Reference Guide

OPEN HERE! >>>
Your potential annuity
sales await!

Help your clients get a
JUMP START on their
Retirement Vehicle!

Call us today!

Up to **10%**²
Premium Bonus



Check out these two **GREAT** fixed index annuities¹ from
North American Company for Life and Health Insurance[®]

North American Performance Choice[®] 12

7.00% Premium Bonus on all premium payments received in the 1st 5 years²

- Tax-Deferral Feature⁴
- 12 Year Surrender Charge Period⁵

North American Charter PlusSM - 14

- **10.00% Premium Bonus** on all premium payments received in the 1st 7 years,² \$75,000 + Initial Premium
- Tax-Deferral Feature⁴
- 14 Year Surrender Charge Period⁵
- Up to 10% Penalty-Free Available³
- Optional Guaranteed Lifetime Withdrawal Benefit (GLWB) Rider with a 6.25% Roll-up rate for 10 Years at an additional cost of 1.05% of GLWB Value

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Contact us Today!

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Rates and Commissions subject to change.
Check for current state approvals.



Table of Contents - Company Overviews

- 3 EQUITY INDEXED ANNUITIES
- 4 GUARANTEE INCOME RIDER (BENEFIT LIVING) COMPARISON
- 5 GUARANTEE INCOME RIDER INCOME PAYOUT PERCENTAGE COMPARISON
- 6-7 AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY
A.M. Best Rating = A- (excellent) (888) 221-1234
- 8 AMERICAN GENERAL LIFE COMPANIES*
Policies issued by American General Life and United States Life (NY only)
A.M. Best Rating* = A (excellent) (888) 438-6933
- 13 AMERICAN NATIONAL INSURANCE COMPANY
A.M. Best Rating = A (excellent) (800) 835-5320
- 9-11 ATHENE ANNUITY & LIFE ASSURANCE COMPANY
A.M. Best Rating = A- (excellent) (855) 428-4363, option 1
- 12-13 EQUITRUST LIFE INSURANCE COMPANY
A.M. Best Rating = B++ (good) (866) 598-3694
- 14-15 GREAT AMERICAN LIFE INSURANCE COMPANY
A.M. Best Rating = A (excellent) (800) 438-3398 x11999
- 16 LINCOLN FINANCIAL GROUP
A.M. Best Rating = A+ (superior) (800) 238-6252
- 17-21 NORTH AMERICAN COMPANY FOR LIFE AND HEALTH
A.M. Best Rating = A+ (superior) (877) 586-0242 x35676
- 22 PROTECTIVE LIFE INSURANCE COMPANY
A.M. Best Rating = A+ (superior) (800) 421-5614
- 17 SAGICOR LIFE INSURANCE COMPANY
A.M. Best Rating = A- (excellent) (888) 724-4267 x6180



American General
Life Companies



Equity Indexed Annuities

Company	Product Name	Bonus	Design	Cap	Fixed Rate	S&P 500 Participation Rate	Minimum Surrender Value	Surrender Charge Period
5 year term								
Athene Annuity	Target Horizon - 5	0.00%	2	5.00%	2.15%	100% First Year	1.00% on 100%	5 years
Protective Life	Protective Index Annuity II	0.00%	2	3.70%	1.60%	100% First Year	1.00% on 100%	5 years
6 year term								
Great American Life	Safe Outlook	0.00%	1	4.45%	1.75%	100% First Year	1.00% on 90%	6 years
Protective Life	Protective Asset Builder	0.00%	2	4.05%	1.65%	100% First Year	1.00% on 100%	6 years
7 year term								
Great American Life	American Legend III	0.00%	9	7.00%	1.90%	100% First Year	1.00% on 100%	7 years
American National	Strategy Plus - 7	1.00%	2	3.70%	2.20%	100% First Year	1.00% on 87.5%	7 years
Protective Life	Protective Index Annuity II	0.00%	2	4.20%	1.85%	100% First Year	1.00% on 100%	7 years
8 year term								
North American	Performance 8 Plus	4.00% for 5yrs	4	1.60%mo	1.60%	100% First Year	1.00% on 87.5%	8 years
Protective Life	Protective Asset Builder	0.00%	2	4.45%	1.95%	100% First Year	1.00% on 100%	8 years
9 year term								
EquiTrust Life	Market Booster	7.00%	5	1.25%mo	1.00%	100% First Year	2.00% on 87.5%	9 years
Sagicor Life	Sage Select - 9	4.00%	1	4.00%	2.00%	100% First Year	3.00% on 87.5%	9 years
10 year term								
Athene Annuity	Performance Elite- 10	4.00%	2	5.25%	1.75%	100% First Year	1.00% on 87.5%	10 years
Protective Life	Protective Index Annuity II	0.00%	2	4.40%	2.20%	100% First Year	1.00% on 100%	10 years
EquiTrust Life	Market Value EIA	0.00%	7	14.00%	2.25%	100% First Year	2.00% on 87.5%	10 years
North American	Ten - EIA	6.00% for 5yrs	1	2.80%	1.60%	100% First Year	1.00% on 100%	10 years
Athene Annuity	Target Horizon - 10	2.00%-3.00%	2	4.50%	1.75%	100% First Year	1.00% on 100%	10 years
Great American Life	American Valor 10	2.00%	1	4.00%	1.00%	100% First Year	1.00% on 100%	10 years
Great American Life	Safe Return	0.00%	1	4.25%	1.00%	100% For Term	1.00% on 100%	10 years
North American	Charter Plus - 10	7.00% for 7 yrs	4	1.25%mo	1.30%	100% First Year	1.00% on 87.5%	10 years
EquiTrust Life	DynaMARC	0.00%	7	No Cap	2.25%	100% First Year	1.00% on 100%	10 years
EquiTrust Life	Market 10 Bonus	6.00% for 5yrs	7	6.00%	1.00%	100% First Year	1.00% on 100%	10 years
12 year term								
North American	Performance 12 Plus	7.00% for 5yrs	2	2.85%	1.65%	100% For Term	1.00% on 87.5%	12 years
14 year term								
North American	Retire Choice - 14	3.00% for 5yrs	2	2.85%	1.25%	100% First Year	1.00% on 87.5%	14 years
EquiTrust Life	Market Power Bonus	10.00%	7	7.00%	1.20%	100% First Year	2.00% on 87.5%	14 years
North American	Charter Plus - 14	10.00% for 7 yrs	4	1.45%	1.50%	100% First Year	1.00% on 87.5%	14 years
EquiTrust Life	Market 12 Bonus	12.00%	7	5.00%	1.00%	100% First Year	2.00% on 87.5%	14 years

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(A) 6.00% day 1, 2.00% 1st anniversary yr., 2.00% 2nd anniversary yr.,
 2.00% 3rd Anniversary Yr.
 (B) 4.00% year 1, 2.00% 1st anniversary yr., 1.00% 2nd anniversary yr..

1 = Monthly Average Annual Reset 2 = Annual Point to Point Reset 3 = Point to Point 4 = Monthly Point to Point Annual Reset 5 = Monthly Cap
 Annual Reset 6 = High Water Rolling for Monthly Term
 7 = 2 year Monthly Average 8 = Trigger Point 9 = 18 Monthly Average *RATES AND COMMISSIONS SUBJECT TO CHANGE. CHECK INDIVIDUAL
 COMMISSION SCHEDULES FOR GUARANTEED ACCURACY AND DESCRIPTIONS !!!* Call for state approvals.

Guarantee Income Rider (Living Benefit) Comparison

	American General	American National	Athene Annuity	Athene Annuity	Athene Annuity	EquiTrust	EquiTrust	Great American		Lincoln Financial Group	North American	North American	Protective Life
	Lifetime Income Plus	Strategy Plus	GLWB & Enhanced GLWB*	Enhanced Benefit Rider	Income Edge Plus	Income for Life	Strategic Income Option	Income Secure	Income Sustainer Plus	Lincoln Lifetime Income Edge	Income Pay Plus	Income Choice 10	Secure Pay SE
Roll-up Rate in Accumulation Period	7.00% Simple for 10 years	7.00% 10 years or 4.00% plus interest for 10 years	6.50% for 10 years (1.00% income bonus)	7.00% simple years 1-10 5.00% simple years 11+	6.00% for 12 years	6.00% for 10 years	(10% Bonus) 4.00% Plus Stacking Annually	7% Simple Interest for 10 years	6% Simple Interest for 12 years	Step-up Benefit factor* 5% minimum for 10 years	6.25% for 10 years	4.00% Plus interest for 20 years	7.00% simple for 10 years
Interest Credited	Annually	Annually	Annually	Annually	Annually	Daily	Annually	Annually	Annually	Annually	Annually	Annually	Annually
Income W/D Multiplier - Confinement Feature <small>(See Contract for Qualifying Confinement Criteria)</small>	No	No	No 1.5 x income base*	1.5 x withdrawal benefit	Yes	No	No	No	No	10% of Income Base Annually Check State Availability	Yes (where available)	No	No
Start Stop Option	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Rider Charge <small>(calculated annually against the IAV, deducted monthly from AV)</small>	0.95%	0.60% 0.30%	1.25%	1.40%	0.95%	0.75%	0.95%	0.95%	1.35%	0.95%	1.05%	0.00%	0.85%
Increasing Benefit Option	Yes	No	No	Yes	No	No	No	No	No	No	Yes	No	No
Guaranteed Payments for Life	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Withdrawal Phase Waiting Period	1 Year and 60 year old	1 year and 50 year old	1 Year and Age 50	1 Year and Age 50	Age 50	2 Years and 50 year old	1 Years and 50 year old	55 year old	1 Year and 55 year old	Age 50	1 Year and 50 year old	1 Year and 50 year old	immediately and 60 year old
Rider Charge Refund	No	No	No	Ask about "True Up"	No	No	No	Yes	No	No	No	No	No
Account Available at Death	No	No	No	Yes if taken over 5 years	No	No	No	No	Yes if taken over 5 years	No	No	No	No
Joint Lifetime Withdrawal Option available	Yes	Yes	Yes No*	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
State Availability	All except: CT, IL, NJ, MD, OR, VT, WA	All except: IL, IA, MD, MA, NJ, NY, OR, PA	All except: CA, CT, HI, IL, NY, WA	All except: AK, CT, DE, FL, HI, MN, NJ, NV, NY, OK, OR, PA, UT, WA	All except: NJ, NY, WA	All except: NY	All except: MS, NH, NM, NY, OR, VT	All except: NY, WA	All except: NY	All except: NY	All except: CA, NY, PA	All except: AK, CA, CT, DE, MN, MS, MO, NV, NH, OH, OR, SC, TX, UT, VT, VA, WA	All except: WA, NY
Issue Ages	50-75	40-80	40-80	30-80	40-80	See base contract	0-80	40-85	50-85	35-85		40-79	55-85

Guarantee Income Rider Income Payout Percentage Comparison

Great American	
Income Sustainer** Income Sustainer Plus* American Custom - 10	
AGE	Single Lifetime Benefit
55	4.00%
56	4.10%
57	4.20%
58	4.30%
59	4.40%
60	4.50%
61	4.60%
62	4.70%
63	4.80%
64	4.90%
65	5.00%
66	5.10%
67	5.20%
68	5.30%
69	5.40%
70	5.50%
71	5.60%
72	5.70%
73	5.80%
74	5.90%
75	6.00%
76	6.10%
77	6.20%
78	6.30%
79	6.40%
80	6.50%
81	6.60%
82	6.70%
83	6.80%
84	6.90%
85	7.00%
86	7.10%
87	7.20%
88	7.30%
89	7.40%
90+	7.50%

Great American	
Income percentage enhancement for Simple Income Option	
Contract year of benefit start date	Additional percentage added to income percentage from table to the left
1	0.50%
2	0.40%
3	0.30%
4	0.20%
5	0.10%

EquiTrust Life	
Strategic Income Option	
Age	Single Lifetime Benefit
50-59	3.25%
60-69	4.25%
70-79	5.25%
80-89	6.25%
90+	7.25%

	American General	Athene Annuity	Athene Annuity	Athene Annuity	North American	EquiTrust Life
AGE	Lifetime*** Income Plus	GLWB** Enhanced GLWB**	Enhanced Benefit Rider	Income Edge Plus	Income Pay Plus**	Inc. for Life*
50-54	0.00%	3.50%	3.00%	3.50%	4.20%	3.25%
55-59	0.00%	4.00%	3.50%	4.00%	4.20%	3.75%
60-64	4.25%	4.50%	4.00%	4.50%	4.70%	4.25%
65-69	5.00%	5.00%	4.50%	5.00%	5.20%	4.75%
70-74	5.50%	5.50%	5.00%	5.25%	5.70%	5.25%
75-79	6.00%	6.00%	5.50%	5.50%	6.20%	5.75%
80-84	6.00%	6.50%	6.00%	6.00%	6.70%	6.25%
85-89	6.00%	7.00%	6.50%	6.25%	6.70%	6.75%
90+	6.00%	7.50%	7.00%	6.50%	6.70%	7.25%

1. LPP increases .10 for each age from 61-80

Lincoln Financial Group Lincoln Lifetime Income Edge			
AGE	Less than 5 years*	At least 5, but less than 10 years*	At least 10 years*
50-54	3.50%	4.25% ¹	4.75% ²
55-59	4.00%	4.75% ¹	5.25% ²
60-64	4.50%	5.25% ¹	5.75% ²
65-69	5.00%	5.75% ¹	6.25% ²
70-74	5.50%	6.25% ¹	6.75% ²
75-79	6.00%	6.75% ¹	7.25% ²
80-84	6.50%	7.25% ¹	7.75% ²
85-89	7.00%	7.75% ¹	8.25% ²

Protective Life Secure Pay SE Guaranteed Maximum Withdrawal Percentages		
AGE	One Covered Person	Two Covered Persons
60-64	4.50%	4.00%
65-69	5.00%	4.50%
70-74	5.50%	5.00%
75-79	6.00%	5.50%
80-84	6.50%	6.00%
85+	7.00%	6.50%

* Joint life payout is 0.50% lower and based on the younger age. ** Joint life payout is 1.00% lower and based on the younger age. *** Joint life payout is 0.50% lower and based on the coverage age of spouses, rounded down. There is a minimum \$50,000 contribution.




1 0.25% lower for Opti-Point. 2 0.40% lower for Opti-Point.

Inheritance Enhancer DEATH BENEFIT RIDER




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Issue age	Rollup	Rollup period	Death Benefit payout options	Fee
50-85	9% simple interest	10 years	Lump sum or annuitization	0.85% of death benefit base, deducted from account value. Refund or rider charges available in first 5 years. Rider charges refunded if the insured dies during the first five years or the non-insured joint owner dies at any time.

AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY (AEI)



EQUITY INDEXED	Current Interest					Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
	Cap	PR	Asset Fee	PT								
Bonus Gold 10% Premium Bonus on all 1st year premiums 		Cap	PR	Asset Fee	PT	80% of 1st year premium plus premium bonus plus 87.5% additional premium, less withdrawal proceeds, at MGIR, compounded annually.	\$10,000	10% of Contract Value Annually, Starting Yr 2. Systematic W/D & RMD Immediately from Fixed Value.3	16 years (20, 19.5, 19, 18.5, 18, 17.5, 17, 16, 15, 14, 12, 10, 8, 6, 4, 2, 0%) DE - 17 year	18-80 Q and NQ most states IN (77-80) DE (18-80 with 17 yr surr)	N	AK, CT, MN, NJ, NV, NY, OH, OK, OR, PA, TX, UT, WA
	S&P 500® Annual Monthly Avg w/PR	-	25%	-	-							
	S&P 500 Annual Monthly Avg w/Cap	2.25%	-	0%	-							
	S&P 500 Annual Pt to Pt w/PR	-	15%	-	-							
	S&P 500 Annual Pt to Pt w/Cap	2.25%	-	0%	-							
	Dow Annual Monthly Avg w/Cap	2.25%	-	0%	-							
	Dow Annual Pt to Pt w/Cap	2.25%	-	0%	-							
	S&P 500 Monthly Pt to Pt w/Cap	1.40%	-	-	-							
	10 Yr. U.S. Treasury Bond w/Cap	2.25%	-	0%	-							
	S&P 500 Performance Trigger	-	-	-	2.00%							
	Bond Yield w/Cap	5.15%	-	2.00%	-							
	Volatility Control Index	-	-	3.25%	-							
	Current Fixed Value Rate 1.15%, DE 2.25%											
Retirement Gold 8% Premium Bonus on all 1st year premiums IN (8% ages 18-73, 5% ages 74-78) 		Cap	PR	Asset Fee	PT	Minimum Guaranteed Interest: Currently 1.50%	\$10,000	10% of Contract Value Annually, Starting Yr 2. Systematic W/D & RMD Immediately from Fixed	10 years (12.5,12,12,11, 10,9,8,7,6,4,0%) 8% bonus fully vested after year 14	18-78 Q and NQ	N	AK, CT, DE, MN, NJ, NV, NY, OH, OK, OR, PA, SC, TX, UT, WA
	S&P 500® Annual Monthly Avg w/PR	-	25%	-	-							
	S&P 500 Annual Monthly Avg w/Cap	2.00%	-	-	-							
	S&P 500 Annual Pt to Pt w/PR	-	15%	-	-							
	S&P 500 Annual Pt to Pt w/Cap	2.00%	-	-	-							
	S&P 500 Monthly Pt to Pt w/Cap	1.20%	-	0%	-							
	S&P 500 Performance Trigger	-	-	-	1.75%							
	Bond Yield w/Cap	4.65%	-	2.00%	-							
	Volatility Control Index	-	-	3.50%	-							
	Current Fixed Value Rate 1.00%											
Foundation Gold 7% Premium Bonus on all 1st year premiums 		Cap	PR	Asset Fee	PT	Minimum Guaranteed Interest: Currently 1.50%	\$10,000	5% of Contract Value Annually, Starting Yr 2. Cumulative withdrawal options available. Systematic W/D & RMD Immediately from Fixed Value.3	10 years (9, 8.25, 7.25, 6.25, 5.25, 4.25, 3.25, 2.25, 1, 0.5, 0%)	18-80 Q and NQ	N	CT, NY
	S&P 500® Annual Monthly Avg w/PR	-	25%	-	-							
	S&P 500 Annual Monthly Avg w/Cap	2.00%	-	-	-							
	S&P 500 Annual Pt to Pt w/PR	-	15%	-	-							
	S&P 500 Annual Pt to Pt w/Cap	2.00%	-	-	-							
	S&P 500 Monthly Pt to Pt w/Cap	1.20%	-	-	-							
	10 Yr. U.S. Treasury Bond w/Cap	2.00%	-	-	-							
	S&P 500 Performance Trigger	-	-	-	1.75%							
	Bond Yield w/Cap	4.65%	-	2.00%	-							
	Volatility Control Index	-	-	3.50%	-							
Current Fixed Value Rate 1.10%												

AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY (AEI)





EQUITY INDEXED		Current Interest				Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available								
 Traditions Gold		Cap	PR	Asset Fee	PT	Minimum Guaranteed Interest: Currently 1.50% Minimum Guaranteed Surrender Value: 87.5% of premiums paid less withdrawal proceeds, at MGIR, compounded annually	\$10,000	10% of Contract Value Annually, Starting Yr 2. Systematic W/D & RMD Immediately from Fixed Value.	10 years (9, 8.25, 7.25, 6.25, 5.25, 4.25, 3.25, 2.25, 1, 0.5, 0%)	18-80 Q and NQ CA (ages 18-80 with 9 year surr)	N	NY								
	S&P 500® Annual Monthly Avg w/PR	-	50%	-	-															
	S&P 500 Annual Monthly Avg w/Cap	5.00%	-	-	-															
	S&P 500 Annual Pt to Pt w/PR	-	35%	-	-															
	S&P 500 Annual Pt to Pt w/Cap	4.50%	-	-	-															
	S&P 500 Monthly Pt to Pt w/Cap	1.90%	-	-	-															
	10 Yr. U.S. Treasury Bond w/Cap	4.50%	-	-	-															
	S&P 500 Performance Trigger	-	-	-	3.50%															
	Bond Yield w/Cap	7.90%	-	2.00%	-															
	Volatility Control Index	-	-	1.25%	-															
Current Fixed Value Rate 2.15%																				
 Choice Series 6 year, 8 year, and 10 year options		Cap	PR	Asset Fee	PT	Minimum Guaranteed Interest: Currently 1.00% Minimum Guaranteed Surrender Value: 90% of premiums paid, less withdrawal proceeds, at MGIR, compounded annually	\$10,000	10% of Contract Value Annually, Starting Yr 2. Systematic W/D & RMD Immediately from Fixed Value.3	9.20, 8.00, 7.00, 5.50, 4.00, 2.50, 0% (6 yrs.) 9.20, 8.25, 7.25, 6.50, 5.50, 4.50, 3.50, 2.50, 0% (8 yrs.) 9.20, 8.25, 7.25, 6.50, 5.50, 4.50, 3.50, 2.50, 1.50, 0.50, 0% (10 yrs.)	Choice 6 18-85 Choice 8 18-85 Choice 10 18-80 Q and NQ	N	NY								
	Choice 6																			
	S&P 500 Annual Pt to Pt w/PR	-	35%	-	-															
	S&P 500 Annual Pt to Pt w/Cap	4.50%	-	-	-															
	S&P 500 Monthly Pt to Pt w/Cap	1.80%	-	-	-															
	Volatility Control Index	-	-	1.25%	-															
	Current Fixed Value Rate 1.90%																			
	Choice 8																			
	S&P 500 Annual Pt to Pt w/PR	-	40%	-	-															
	S&P 500 Annual Pt to Pt w/Cap	4.75%	-	-	-															
	S&P 500 Monthly Pt to Pt w/Cap	1.90%	-	-	-															
	Volatility Control Index	-	-	1.00%	-															
	Current Fixed Value Rate 2.05%																			
	Choice 10																			
	S&P 500 Annual Pt to Pt w/PR	-	45%	-	-															
	S&P 500 Annual Pt to Pt w/Cap	5.00%	-	-	-															
S&P 500 Monthly Pt to Pt w/Cap	2.00%	-	-	-																
Volatility Control Index	-	-	0.75%	-																
Current Fixed Value Rate 2.25%																				
 Advantage Gold		Cap	PR	Asset Fee	PT	Minimum Guaranteed Interest: Currently 1.50% Minimum Guaranteed Surrender Value: 84% of 1st year premium plus premium bonus plus 87.5% additional premium, less withdrawal proceeds, at MGIR, compounded annually.	Min: \$10,000 Max: 18-69 \$1,500,000 70-74 \$1,000,000 75-80 \$750,000	10% of Contract Value Annually, Starting Yr 2. Systematic W/D & RMD Immediately from Fixed Value.3	10 years (16, 15, 14, 13, 11.5, 10, 8.5, 7, 5.5, 4, 0%)	18-80 Q and NQ	N	AK, CT, DE, FL, MN, NJ, NV, NY, OH, OK, OR, TX, UT, WA								
	S&P 500® Annual Monthly Avg w/PR	-	25%	-	-															
	S&P 500 Annual Monthly Avg w/Cap	2.00%	-	0%	-															
	S&P 500 Annual Pt to Pt w/PR	-	15%	-	-															
	S&P 500 Annual Pt to Pt w/Cap	2.00%	-	0%	-															
	S&P 500 Monthly Pt to Pt w/Cap	1.20%	-	-	-															
	10 Yr. U.S. Treasury Bond w/Cap	2.00%	-	0%	-															
	S&P 500 Performance Trigger	-	-	-	1.75%															
	Bond Yield w/Cap	4.65%	-	2.00%	-															
	Volatility Control Index	-	-	3.50%	-															
Current Fixed Value Rate 1.05%																				

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AMERICAN GENERAL LIFE COMPANIES (AGLC)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
AG Power Protector - 7 EIA Annuity	<p>PREMIUMS UNDER \$100,000 Fixed account: 1.50% Participation rate: 100% Annual Pt - to - Pt Cap: 2.50% Annual Pt - to - Pt Spread: 4.25% Monthly Pt - to - Pt Cap: 1.40% Monthly Average Only Spread: 5.90% and no Cap</p> <p>PREMIUMS OVER \$100,000 Fixed account: 1.50% Participation rate: 100% Annual Pt - to - Pt Cap: 3.25% Annual Pt - to - Pt Spread: 3.10% Monthly Pt - to - Pt Cap: 1.65% Monthly Average Only Spread: 4.90% and no Cap</p>	1.00% on 87.5% of premium	\$25,000 Q & NQ	Free withdrawals: After the first contract year, you can take out up to 10% of your contract value without incurring any withdrawal charges or MVA. These riders may not be available in all states. Please see your agent and refer to the Owner Acknowledgment and Disclosure Statement for more info. No Guaranteed Living Benefit Rider is available.	7 years (8,7,6,5,4,3,2)	0-85 Q & NQ	Y	CT, NY, OR, VT, WA,
AG Power Protector - 7 Plus EIA Annuity 	<p>PREMIUMS UNDER \$100,000 Fixed account: 1.50% Participation rate: 100% Annual Pt - to - Pt Cap: 2.25% Annual Pt - to - Pt Spread: 3.75% Monthly Pt - to - Pt Cap: 0.75% Monthly Average Only Spread: 5.90%</p> <p>PREMIUMS OVER \$100,000 Fixed account: 1.50% Participation rate: 100% Annual Pt - to - Pt Cap: 3.25% Annual Pt - to - Pt Spread: 2.60% Monthly Pt - to - Pt Cap: 1.00% Monthly Average Only Spread: 4.80%</p>	1.00% on 87.5% of premium	\$25,000 Q & NQ	Free withdrawals: After the first contract year, you can take out up to 10% of your contract value without incurring any withdrawal charges or MVA. These riders may not be available in all states. Please see your agent and refer to the Owner Acknowledgment and Disclosure Statement for more info. Guaranteed Living Benefit Rider is available.	7 years (8,7,6,5,4,3,2)	0-80 Q & NQ	Y	CT, NY, OR, VT, WA
AG Power Protector - 10 EIA Annuity (3.00% Premium Bonus)	<p>Fixed account: 1.50% Participation rate: 100% Annual Pt - to - Pt Cap: 2.75% Annual Pt - to - Pt Spread: 4.00% Monthly Pt - to - Pt Cap: 1.50% Monthly Average Only Spread: 5.90%</p>	1.00% on 87.5% of premium	\$25,000 Q & NQ	Premium Enhancement Recapture: At the end of each contract year in the first 10 years, 10% of your premium enhancement becomes vested into your contract value. If you take an excess withdrawal before the full premium enhancement is vested at the beginning of the 11th contract year, American General Life will recapture a portion of your premium enhancement. Upon excess withdrawal, death, annuitization or a full surrender, a premium enhancement recapture will be applied on a pro-rata basis, meaning that your unvested premium enhancement will be reduced by the same percentage that the excess withdrawal reduced the contract value. Free withdrawals: After the first contract year, you can take out up to 10% of your contract value without incurring any withdrawal charges or MVA. Easy access to your money in times of need or illness: The withdrawal charge and MVA may be waived if you: Are diagnosed with a terminal illness, Have extended care needs, Are confined to a nursing home or an assisted living facility. Restrictions and limitations apply. These riders may not be available in all states. Please see your agent and refer to the Owner Acknowledgment and Disclosure Statement for more info. No Guaranteed Living Benefit Rider is available.	10 years (10,9,8,7,6,5,4,3,2,1)	0-75 Q & NQ	Y	CT, NY, OR, VT, WA
AG Power Protector - 10 Plus EIA Annuity (3.00% Premium Bonus) 	<p>Fixed account: 1.00% Participation rate: 100% Annual Pt - to - Pt Cap: 1.60% Annual Pt - to - Pt Spread: 6.25% Monthly Pt - to - Pt Cap: 0.50% Monthly Average Only Spread: 6.25%</p>	1.00% on 87.5% of premium	\$25,000 Q & NQ	Death Benefit: Upon death, the beneficiary receives the greater of the contract value (excluding withdrawal charges and MVA) or the Minimum withdrawal value. Free Withdrawals: After the first contract year, clients may withdraw up to 10% of the annuity value (based on the previous contract anniversary) without withdrawal charges or MVA. No Free Withdrawals are allowed in the first contract year (unless required by state law or taken under Lifetime Income Plus or as Required Minimum Distributions). If Lifetime Income Plus is elected, clients may take out up to the maximum annual withdrawal amount (MAWA) without any company-imposed charges. A withdrawal in excess of the MAWA will reduce future income under the benefit, even if it is a Free Withdrawal. Terminal Illness, Extended Care and Activities of Daily Living Riders: The withdrawal charge and MVA may be waived if the contract owner: Is diagnosed with a terminal illness, has extended care needs or requires assistance with activities of daily living. These riders are not available in all states. Required Minimum Distributions (RMDs): If clients purchase their annuity under a qualified plan (e.g., an IRA), the Internal Revenue Code directs that a minimum amount of retirement income must be paid each year beginning in the year the owner turns to age 70 1/2. These payments are known as RMDs. Withdrawal charges and MVA will not apply to RMDs attributable to a Power Index Plus contract at any time after issue, including the first contract year. RMD amounts do count against the 10% Free Withdrawal amount, thereby reducing or possibly eliminating the ability to take other Free Withdrawals within a contract year. Failure to satisfy the RMD requirements may result in a tax penalty. Clients should consult their tax advisor for more information. Annuitization Choices: Clients can choose from five options, AKA Income plans: 1) Life income; 2) Joint and survivor annuity; 3) Joint and survivor annuity with 10- or 20-year period certain; 4) Life annuity with 10- or 20-year period certain; and 5) Income for a specified period (5-30 years). Cash Surrender Value: Equals the greater of the Minimum Withdrawal Value or the contract value adjusted for any MVA, optional living benefit fee and withdrawal charge. Lifetime Income Plus is an optional guaranteed living benefit rider. The value on which guaranteed withdrawals and the rider fee are based; it is not used in the calculation of the contract value or any other benefits under the contract, and cannot be withdrawn partially or in a lump sum. The Income Base is initially equal to the first eligible premium; it is increased with each additional eligible premium.	10 years (10,9,8,7,6,5,4,3,2,1)	0-75 Q & NQ	Y	CT, NY, OR, VT, WA

ATHENE ANNUITY & LIFE ASSURANCE COMPANY (ALA)

EQUITY INDEXED	Current Interest		Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available	
Performance Elite 10 Premium Bonus: 4.00% PLUS premium Bonus: 9.00% 	Athene Performance Elite	10	10 Plus	1.00% on 87.5% of premium	\$25,000 Single premium only (\$5,000 in PA, TX, WA)	5% free withdrawals starting in year 2. Elite PLUS = growth + liquidity: Enhanced premium bonus, up to 10% free withdrawals, available immediately! Up to 20% free if no withdrawals are taken in the prior year. Return of Premium Benefit available after the fourth contract year. 0.95% charges from accumulated value during rider charge period. Terminal Illness Waiver (not in CA), Confinement Waiver (not in CA or MA) are included. Death Benefit: Greatest of (i) Accumulated Value with no surrender charges, (ii) the Minimum Guaranteed Contract Value or (iii) the Return of Premium Benefit (if applicable).	10 Years (12, 12, 12, 11, 10, 9, 8, 7, 6, 4)	0-78 most states Call for other states	Y (N/A in MD, MN, MO, PA, WA)	MD, NY, CT
	Annual Rider Charge Rate	-	0.95%							
	1-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 2 8%™ Index (Total Return)	50%								
	2-year No Cap Point-to-Point Index Strategy (Annual Spread and 100% Participation Rate) — S&P 500 DailyRisk Control 2 8%™ Index (Total Return) Not available in NH & NV.	1.95%								
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	4.75%								
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	2.00%								
	Fixed Account with 1-Year Guarantee	1.70%								
	Withdrawal Charge Duration	10 Years								
Performance Elite 10 Select Premium Bonus: 1.00% PLUS premium Bonus: 5.00% 	Athene Performance Elite	10 Select	10 Select Plus	1.00% on 87.5% of premium	\$25,000 Single premium only (\$5,000 in PA, TX, WA)	5% free withdrawals starting in year 2. Elite PLUS = growth + liquidity: Enhanced premium bonus, up to 10% free withdrawals, available immediately! Up to 20% free if no withdrawals are taken in the prior year. Return of Premium Benefit available after the fourth contract year. 0.95% charges from accumulated value during rider charge period. Terminal Illness Waiver (not in CA), Confinement Waiver (not in CA or MA) are included. Death Benefit: Greatest of (i) Accumulated Value with no surrender charges, (ii) the Minimum Guaranteed Contract Value or (iii) the Return of Premium Benefit (if applicable).	10 Years (8.3, 8, 7.1, 6.2, 5.3, 4.4, 3.5, 2.6, 1.6, 0.9)	53-78 (AK, SC, DE, MN, OH, PA, UT, WA) 56-78 (NV, NJ, OK, TX)	Y (N/A in MD, MN, MO, PA, WA)	Only avail in: AK, SC, DE, MN, OH, NV, NJ, OK, TX, PA, UT, WA
	Annual Rider Charge Rate	-	0.95%							
	1-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 2 8%™ Index (Total Return)	50%								
	2-year No Cap Point-to-Point Index Strategy (Annual Spread and 100% Participation Rate) — S&P 500 DailyRisk Control 2 8%™ Index (Total Return) Not available in NH & NV.	1.95%								
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	4.75%								
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	2.00%								
	Fixed Account with 1-Year Guarantee	1.70%								
	Withdrawal Charge Duration	10 Years								
Performance Elite 10 Pro Premium Bonus: 2.00% PLUS premium Bonus: 7.00% 	Athene Performance Elite	10	10 Pro	1.00% on 87.5% of premium	\$25,000 Single premium only	5% free withdrawals starting in year 2. Elite PLUS = growth + liquidity: Enhanced premium bonus, up to 10% free withdrawals, available immediately! Up to 20% free if no withdrawals are taken in the prior year. Return of Premium Benefit available after the fourth contract year. 0.95% charges from accumulated value during rider charge period. Terminal Illness Waiver (not in CA), Confinement Waiver (not in CA or MA) are included. Death Benefit: Greatest of (i) Accumulated Value with no surrender charges, (ii) the Minimum Guaranteed Contract Value or (iii) the Return of Premium Benefit (if applicable).	10 Years (10, 10, 10, 10, 9, 8, 7, 6, 5, 4)	65-78 (FL) 0-78 (MD)	Y (N/A in MD, MN, MO, PA, WA)	Only avail in: FL, MD
	Annual Rider Charge Rate	-	0.95%							
	1-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 2 8%™ Index (Total Return)	50%								
	2-year No Cap Point-to-Point Index Strategy (Annual Spread and 100% Participation Rate) — S&P 500 DailyRisk Control 2 8%™ Index (Total Return) Not available in NH & NV.	1.95%								
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	4.75%								
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	2.00%								
	Fixed Account with 1-Year Guarantee	1.70%								
	Withdrawal Charge Duration	10 Years								
Performance Elite 15 Premium Bonus: 7.00% PLUS premium Bonus: 12.00% (9% in MN) 	Athene Performance Elite	15	15 Plus	1.00% on 87.5% of premium	\$25,000 Single premium only (\$5,000 in TX)	5% free withdrawals starting in year 2. Elite PLUS = growth + liquidity: Enhanced premium bonus, up to 10% free withdrawals, available immediately! Up to 20% free if no withdrawals are taken in the prior year. Return of Premium Benefit available after the fourth contract year. 0.95% charges from accumulated value during rider charge period. Terminal Illness Waiver (not in CA), Confinement Waiver (not in CA or MA) are included. Death Benefit: Greatest of (i) Accumulated Value with no surrender charges, (ii) the Minimum Guaranteed Contract Value or (iii) the Return of Premium Benefit (if applicable).	15 Years (15, 15, 14, 14, 13, 13, 12, 11, 10, 9, 8, 7, 6, 5, 4)	0-73 Most states Call for other states	Y (N/A in MD, MN, MO, PA, WA)	WA, OR, UT, NY, PA, CT
	Annual Rider Charge Rate	-	0.95%							
	1-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 2 8%™ Index (Total Return)	60%								
	2-year No Cap Point-to-Point Index Strategy (Annual Spread and 100% Participation Rate) — S&P 500 DailyRisk Control 2 8%™ Index (Total Return) Not available in NH & NV.	0.95%								
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	5.50%								
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	2.20%								
	Fixed Account with 1-Year Guarantee	2.10%								
	Withdrawal Charge Duration	15 Years								







(For Agent Use Only) Not intended for soliciting annuity sales from the public. Rates and Commissions subject to change. Check for current state approvals.

ATHENE ANNUITY & LIFE ASSURANCE COMPANY (ALA)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available																														
Choice - 10* GREAT	S&P 500, 100% Participation Rate. CAP-4.00%. Annual Point to Point Design. "0" Index Factor	1.00% on 87.5% of Premium	\$5,000 NQ & Q Additional Premiums \$500 minimum	Annuitization options: Contract charges are not assessed when: after the first 12 months, an income for life is selected (commission chargeback may apply). After the first 5 contract years, an income payment option with a guaranteed period of at least 5 years is selected. Death Benefit - Greater of the accumulation value or minimum guaranteed cash surrender value. The MVA does not apply to death proceeds. Spousal privileges are available. Withdrawals - Up to 10% of account value free after the first year. (Additional withdrawals within the same contract year are subject to surrender and MVA charges.) \$500 minimum withdrawal required. Remaining accumulation value must be at least \$2,000. Systematics available (commission chargeback and surrender charges may apply if taken in the first year). \$100 minimum withdrawal is required. RMDs (Required Minimum Distributions) available. SEPPs (Substantially Equal Periodic Payments) - 72(t)(q) available. Confinement Waiver: Up to 100% of the accumulation value after the first contract year if owner is confined to a long-term care facility or hospital for 90 consecutive days or more after the contract is issued. No age limits. Terminal Illness Waiver: Up to 100% of the accumulation value after the first contract year if owner becomes terminally ill with less than 12 months to live. Illness must have been diagnosed after contract was issued. No age limits.	10 Years (10,10,9,5,9,8,7,6,5,4,2) 10 Years (CA, TX & WA ONLY) (9,9,8,7,6,5,4,3,2,1)	0-80 Q&NQ	Y	AK, CT, DE, HI, KY, MN, NJ, NY, OH, OR, OK, PA, UT																														
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GREAT	eginning in the 2nd contract year, a 5% free annual withdrawal is available each year throughout the withdrawal charge period. Free Annual Withdrawals: RMDs and Lifetime Income Benefits can be taken without applicable Withdrawal Charges. Premium Bonus Vesting Adjustment or MVA beginning in year 1. Waiver of withdrawals and MVAs and Premium Bonus Vesting Adjustment are available in the event of terminal illness and/or confinement into a qualified care facility. There are no charges upon death of the annuitant or owner. Death Benefit Floor Interest Rate: 1% simple interest based upon remaining initial premium plus any applicable premium bonus. Income riders: None. After 2nd contract year, the owner's income stream may be tripled, provided they have started receiving their Lifetime Income Benefit. Free withdrawals: Y1 - 0%, Y2-Y15 - 5%, Y16+ 100%. Premium Bonus Vesting Benefit Schedule: Y1-Y11 - 0%, Y12 - 20%, Y13 - 40%, Y14 - 60%, Y15 - 80%, Y16+ - 100%	15 years (15,15,14,14,13,13,12,11,10,9,8,7,6,5,4)	40-73 Q&NQ	Y	PA, NJ, NY																																	





(For Agent Use Only)
 Not intended for soliciting annuity sales from the public.
 Rates and Commissions subject to change.
 Check for current state approvals.

ATHENE ANNUITY & LIFE ASSURANCE COMPANY (ALA)

EQUITY INDEXED	Current Interest		Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available				
Athene Ascent Pro 5 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	130%	If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000	10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)	5 Years (8,8,7,6,5)	0-85	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)	NY				
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	100%											
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	90%											
1-year Point-to-Point Index Strategy (Cap) — S&P 500®	5.25%												
Bailout Cap Rate	3.00%												
1-year Monthly Cap Index Strategy (Cap) — S&P 500®	2.20%												
Fixed Account with 1-Year Guarantee	2.15%												
Athene Ascent Pro 7 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	100%	If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000	10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)	5 Years (8,8,7,6,5)	0-85	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)	NY				
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	70%											
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	65%											
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	3.75%											
	Bailout Cap Rate	1.00%											
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	1.75%											
	Fixed Account with 1-Year Guarantee	1.60%											
Athene Ascent Pro 10 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	100%	If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000	10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)	5 Years (8,8,7,6,5)	0-85	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)	NY				
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	70%											
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	65%											
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	3.75%											
	Bailout Cap Rate	1.00%											
	1-year Monthly Cap Index Strategy (Cap) — S&P 500®	1.75%											
	Fixed Account with 1-Year Guarantee	1.60%											
Athene Ascent 10 Bonus 2.0 Premium Bonus: 1% 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	75%	If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000	10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)	10 Years (12,12,12,11,10,9,8,7,6,4)	0-80	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)	AK, CT, DE, HI, OH, OK, MN, NV, NJ, NY, PA, SC, OR, TX, UT, WA				
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	55%					0-64 in FL 0-74 in IN			ONLY AVAILABLE in: AK, DE, HI, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA			
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	50%				10 Years (8,3, 8, 7.1, 6.2, 5.3, 4.4, 3.5, 2.6, 1.6, 0.9)	0-80		53-78 in OR				
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	2.75%					10 Years (10,10,10,10,9,8,7,6,5,4)			65-80	ONLY AVAILABLE in: FL		
Bailout Cap Rate	1.00%												
1-year Monthly Cap Index Strategy (Cap) — S&P 500®	1.30%												
Fixed Account with 1-Year Guarantee	1.05%												
Ascent Pro 10 Bonus Select Premium Bonus: 1% (ask about vesting schedule) 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	75%				If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000		10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)	10 Years (12,12,12,11,10,9,8,7,6,4)	0-80	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)	ONLY AVAILABLE in: AK, DE, HI, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	55%									0-64 in FL 0-74 in IN		
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	50%								10 Years (8,3, 8, 7.1, 6.2, 5.3, 4.4, 3.5, 2.6, 1.6, 0.9)	0-80		53-78 in OR
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	2.75%	10 Years (10,10,10,10,9,8,7,6,5,4)	65-80	ONLY AVAILABLE in: FL								
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Ascent Pro 10 Bonus Premium Bonus: 1% (ask about vesting schedule) 	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — BNP Paribas Multi Asset Diversified 5 Index (Not available in NH, NV)	75%	If at the end of your withdrawal charge period, the total interest credited to your Accumulated Value is less than the Minimum Interest Credit, you will automatically receive a one-time interest credit equal to the difference. The Minimum Interest Credit is based upon a percentage of your Initial Premium less withdrawals and charges.	Single Premium Only \$5,000	10% free withdrawals per year Bailout feature! Terminal Illness Waiver (not in CA) Confinement Waiver (Not in CA or MA)			10 Years (12,12,12,11,10,9,8,7,6,4)		0-80	Yes (No MVA in AK, HI, MN, MO, NJ, PA, UT, WA)		ONLY AVAILABLE in: AK, DE, HI, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, WA
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — Morningstar® Dividend Yield Focus Target Volatility 5 Index SM Not available in NH & NV.	55%								0-64 in FL 0-74 in IN			
	2-year No Cap Point-to-Point Index Strategy (Participation Rate) — S&P 500 Daily Risk Control 5%™ Index TR (Total Return)	50%						10 Years (8,3, 8, 7.1, 6.2, 5.3, 4.4, 3.5, 2.6, 1.6, 0.9)		0-80			53-78 in OR
	1-year Point-to-Point Index Strategy (Cap) — S&P 500®	2.75%				10 Years (10,10,10,10,9,8,7,6,5,4)	65-80		ONLY AVAILABLE in: FL				
Bailout Cap Rate	1.00%												
1-year Monthly Cap Index Strategy (Cap) — S&P 500®	1.30%												
Fixed Account with 1-Year Guarantee	1.05%												

EQUITRUST LIFE INSURANCE COMPANY (ETL)

MUST COMPLETE PRODUCT TRAINING BEFORE SUBMITTING BUSINESS TO EQUITRUST


EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
MarketTen Bonus Index (6.00% Premium Bonus on premiums paid in years 1-5) 	Annual Reset - Monthly Avg = 30% Part. Rate Index Margin - 0%. 10% min	1.00% on 100% of premium	\$30,000 Q-NQ \$2,000 Renewal	Premium Allocation: Initial Premium: Min Allocation of 2K in each acct. Can select any combo of accts sub to the min requirements. Indicate initial allocation above the Owner's signature section of the Disclosure Form. The initial premium allocation must be completed to issue the contract. Must be whole percentages. Applicant may authorize to hold issue in the event of multiple premiums. Subsequent Premiums: Auto added to the 1-yr interest acct at time of receipt. On each contract ann, auto reallocated between accts according to most recent allocation instructions. Return of Premium Guarantee. This rider is auto included on all contracts at no charge, subject to state availability. Free withdrawals: systematic withdrawals of interest are allowed in the 1st yr from the 1-yr interest acct w/o Surrender Charge or MVA. Interest withdrawals must be taken via EFT. After 1st contract yr, up to 10% of the accum value on the previous contract ann may be withdrawn each contract yr w/o Surrender Charge or MVA, either systematically or as a single withdrawal. Single Withdrawals can be requested at any time, but must be at least \$250 per request. Systematic withdrawals are available monthly, quarterly, semiannually or annually, and must be taken EFT. Transfers: May transfer accum value between accts on each contract anniversary. Min transfer amt is \$2K. Min balance in an acct after a transfer is \$2K if any balance remains. Transfers out of the 2 year average cap index account allowed only at the end of the two-year indexing period. Death Benefit: Upon death of owner. Accumulative Value. Annualization Benefit: On the income date, the accum value is applied to the payment opt elected. The income date is the latter of the first contract ann after the Annuitants 70th birthday or 25 yrs after issue. Nursing Home Waiver: Available for all issue ages. There is no charge for this rider. After the first contract year, requires nursing home confinement of Owner for 90 days. N/A in MA. Income Rider For Life Rider Available.	10 years (10,10,10,10,10,9,8,7,6,4) (OH ONLY Eff 10/1/12) 10,10,10,10,8,7,6,4,3,1)	0-80 Q&NQ	Y	AK, CT, DE, MN, NV, NY, OH, OR, TX, UT, WA
	Fix Opt 1 yr - 1.00% Guaranteed rate - 1.00%							
	Annual Reset Pt-to-Pt (S&P)-2.50% = 100% participation rate. 1.00% minimum							
	Ann. Reset Daily Ave. Cap (S&P) - 2.75% = 100% participation rate - 1.00% minimum							
	1-yr monthly cap 1.30% annual reset design 0.50% minimum							
2-yr monthly ave cap 6.00% 3.00% minimum								
MarketValue Index 	Annual Reset - Monthly Avg = 55% Part. Rate No Cap Index Margin - 0%. 10% minimum	2.00% on 87.5% of premium	\$10,000 Q-NQ \$2,000 Renewal	10% free withdrawals after year 1. Nursing home waiver. Monthly interest option. Death Benefit equals full accumulation value. Can annuitize after yr 5 for minimum 5 year or longer. Guaranteed Income Life rider not available in FL, IL, MN, NY & WA.	10 years (12,12,12,12,11,10,8,6,4,2) (AK, CT, MN, UT, WA & OH - Eff 10/1/12) 9,8,7,6,5,5,5,4,5,3,5, 2,5,1,5,5) (TX ONLY) Eff 10/1/12 9,8,7,6,5,5,5,4,5,3,5, 2,5,1,5,5	0-80 Q & NQ	Y	NY
	Fix Opt 1 yr - 2.25% Guarant inter rate - 1.00%							
	2 yr monthly avg.100% part rate. 14% CAP 3.00% minimum							
	Annual Reset Point-to-Point (S&P) - 4.50% = 100% participation rate. 1.00% minimum							
	Ann. Reset Monthly Ave. Cap (S&P) - 5.00% = 100% participation rate. 1.00% minimum							
1-yr monthly cap 1.90% annual reset design, 0.50% minimum								
Market Booster Index (7.00% Premium Bonus is now credited over 24 months - 4.00% applied to the premium at issue, w/2.00% and 1.00% applied to accum value on 1st & 2nd contract anniversaries. Subsequent premiums get 4.00% premium bonus for 5 years!) (Vested day - 1)	Annual Reset - Monthly Avg = 35% Part. Rate No cap Index Margin - 0%. 10% minimum	2.00% on 87.5% of premium	\$2,000-Q \$10,000-NQ \$2,000 Renewal	10% of accum. Nursing home waiver. Monthly interest option. Death Benefit equals full accumulation value. Can annuitize after yr 5 for minimum 5 year or longer. Guaranteed Income Life rider not available in FL, IL, MN, NY & WA.	9 years (17,5,17,5,17,5,17,5,17,5,13,10,8,6)	0-80 Q & NQ Annuitant	Y	AK, CT, DE, MN, NV, NY, OH, OK, OR, TX, UT, WA
	Fix Opt 1 yr - 1.00% Guaranteed rate - 1.00%							
	Annual Reset Point-to-Point (S&P) - 3.00% = 100% participation rate. 1.00% minimum							
	Annual Reset Daily Ave. Cap (S&P) - 3.25% = 100% participation rate. 1.00% minimum							
1-yr monthly cap 1.25% annual reset design, 0.50% minimum								
Market 12 Bonus Index 12% Bonus credited over 3 years. 6% premium bonus paid on all premiums. 2% accumulation value bonus added on the years 2,3,4.) 	Annual Reset - Monthly Avg = 30% Part. Rate No cap Index Margin - 0%. 10% minimum	2.00% on 87.5% of premium	\$30,000 Q-NQ \$2,000 Renewal (year 1 Only)	Death Benefit equals full accumulation value. up to 10% of accum value on the previous contract yr may be withdrawn each contract yr w/o surrender charge or MVA, either systematically or as a single withdrawal. Single withdrawals can be requested at any time, but must be at least \$250 per request. Systematic withdrawals are available monthly, quarterly, semiannually or annually, and must be taken EFT. Accumulation value may transfer between accounts on each contract anniversary. Min balance in an account after a transfer is \$2,000 if any balance remains. By current company practice, the Accumulation Value is available for annualization after the 5th year if a minimum payout of 10 years or life is elected. Available for all issue ages. There is no charge for Nursing home waiver. After 1st contract yr, requires nursing home confinement of Owner for 90 days. Not available in MA. Rate hold - if initial premium is not received with the application but is received within 60 days, the contract will be credited with the higher of the credited rate/cap on the date of receipt of the application and the credited rate/cap for new issues on the date the premium is received. Guaranteed Income Life rider not available in FL, IL, MN, NY & WA.	14 years (20,20,19,19,18,17,16,14,12,10,8,6,4,2,0) (AK & IL only - 10 yrs. 17,16,15,15,14,13,12,11,10,9,5)	0-75 Q & NQ Annuitant	Y	AK, CT, DE, MN, NV, NY, OH, OK, OR, TX, UT, WA
	Fix Opt 1 yr - 1.00% Guaranteed rate - 1.00%							
	Annual Reset Point-to-Point (S&P) - 2.25% = 100% participation rate. 1.00% minimum							
	Annual Reset Daily Ave. Cap (S&P) - 2.50% = 100% participation rate. 1.00% minimum							
	1-yr monthly cap 1.15% annual reset design, 0.50% minimum							
2 yr monthly avg cap 5.00% 3.00% minimum								
MarketPower Bonus Index (10.00% Premium Bonus - Vested Day -1) 	Annual Reset - Monthly Avg = 35% Part. Rate No cap Index Margin - 0%. 10% minimum	2.00% on 87.5% of premium	\$20,000 Q-NQ \$2,000 Renewal Yr-1 Only	10% of accum. value after yr 1. Nursing home waiver. Monthly interest option. Death Benefit equals full accumulation value. Can annuitize after yr 5 for minimum 10 year or longer. Guaranteed Income Life rider not available in FL, IL, MN, NY & WA.	14 years (20,20,19,19,18,17,16,14,12,10,8,6,4,2,0) (AK & IL only - 10 yrs. 17,16,15,15,14,13,12,11,10,9,5)	0-75 Q & NQ	Y	CT, DE, MN, NV, NY, OH, OR, TX, UT, WA
	Fix Opt 1 yr - 1.20% Guaranteed rate - 1.00%							
	Annual Reset pt-to-pt (S&P) - 2.75% cap = 100% participation rate. 1.00% minimum							
	Ann. Reset Daily Ave. Cap (S&P) - 3.00% cap = 100% participation rate. 1.00% minimum							
	1-yr monthly cap 1.30%, annual reset design 0.50% minimum							
2 yr monthly average 7.00% cap 3.00% minimum								

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*Chargebacks - All commissions will be reversed under the following circumstances: Upon death of owner or surrender during months 1-6: 100% all products excluding Confidence Income. Upon death of owner or surrender during months 7-15: 50% all products excluding Confidence Income. Any commission paid after the date of death will be reversed 100% **Income for life not available in FL, IL, MN, NY, WA

EQUITRUST LIFE INSURANCE COMPANY (ETL)

MUST COMPLETE PRODUCT TRAINING BEFORE SUBMITTING BUSINESS TO EQUITRUST

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
DynaMARC Index  Featuring the new Goldman Sachs Dynamo Strategy Index 10% bonus only available when optional income rider chosen	Annual Reset Point-to-Point S&P 500 - 4.25% and 100% participation	1.00% on 100% of premium	\$10,000 Q-NQ \$2,000 renewal	10% Free withdrawal after year 1. Nursing home waiver. Death Benefit equals full accumulation value. Monthly interest option. Annuitization available after year 5 for minimum 5 year or longer. Strategic income rider not available in MS, NM, NY, OR, VT	10 years (10,10,10,10,10,9,8,7,6,4)	0-80 Q&NQ	Y	NH, NY
	Fixed Option 1 year - 2.25% Guaranteed Minimum - 1.00%				AK, DE, MN, NJ, OH, OK, OR, PA, TX, UT & WA (9,8,7,6,5,5,4,5,3,5,2,5,1,5,0,5)			
	Annual Reset Point-to-Point Dynamo 75% participation with NO CAP or Spread 10% Minimum				CT ONLY (10,9,8,7,6,5,4,3,2,1)			
	2 Year Monthly Average Dynamo 100% participation with NO CAP or spread 3.00% Minimum Cap							
	1 Year Monthly Cap, S&P 500 1.80% Annual Reset Design 0.50% Minimum							
Builder Bonus Index (6.00% Premium Bonus - Vested Day -1) Bonus on year 1 deposits only	Ann Reset - Mon Avg = 30% Part. Rate	2.00% on 87.5% of premium	\$30,000 Q-NQ Additions allowed any-time. \$2,000 renewal	Return of Premium Guarantee. This rider is auto included on all contracts at no charge, subject to state availability. Free withdrawals: systematic withdrawals of interest are allowed in the 1st yr from the 1-yr interest acct w/o Surr Charge or MVA. Interest withdrawals must be taken via EFT. After 1st contract yr, up to 10% of the accum value on the previous contract ann may be withdrawn each contract yr w/o Surr Charge or MVA, either systematically or as a single withdrawal. Single Withdrawals can be requested at any time, but must be at least \$250 per request. Systematic withdrawals are available monthly, quarterly, semiannually or annually, and must be taken EFT. Transfers: May transfer accum value between accts on each contract anniversary. Min transfer amt is \$2K. Min balance in an acct after a transfer is \$2K if any balance remains. Transfers out of the 2 year average cap index account allowed only at the end of the two-year indexing period. Death Benefit: Upon death of owner, Accumulative Value. Annualization Benefit: The accumulation value is available for annuitization after the first year if a minimum payout of 10 years or life is elected. Nursing Home Waiver: Available for all issue ages. There is no charge for this rider. After the first contract year, requires nursing home confinement of Owner for 90 days. N/A in MA. Income Rider For Life Rider Available.	9 years (9,8,7,6,5,5,5,4,5,3,5,2,5,1,5)	0-80 Q&NQ	Y	ONLY in these States!!! CT, DE, MN, NV, OK, OR, TX, UT, WA
	Index Margin - 0%. 10% min Fix Opt 1 yr - 1.00% Guaranteed rate - 1.00% Annual Reset Pt-to-Pt (S&P)-2.50% = 100% particip rate. 1.00% minimum Ann. Reset Daily Ave. Cap (S&P)- 2.75% =100% particip rate - 1.00% minimum 1-yr monthly cap 1.30% annual reset design 0.50% minimum 2-yr monthly ave cap 6.00% 3.00% minimum							

AMERICAN NATIONAL INSURANCE COMPANY (ANL)


EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available																																							
American National Value-Lock EIA - 10	S&P 500 100% Part rate. No CAP, No Fees, Point-to-point design with monthly average for the 10 year term and a 1 time lock-in feature 2.00% Premium Bonus	1.00% to 90% of Premium	NQ & Q \$5,000	After 1st contracted yr., 10% of Annuity Value at begin. of contract yr. Full account value payable at death of owner. Confinement waiver & disability waiver will apply after yr. 1 & after 60 days of confinement or disability	10 Years (12,12,11,10,9,8,7,6,5,3) (CT, IL, PA, UT & WA 9,9,8,7,6,5,4,3,2,1)	0-80 Q&NQ	Y	MA, MN, NJ, NY, ND, OK, OR, VT																																							
American National Strategy Plus - 10 (1.00% Premium Bonus)	<table border="1"> <thead> <tr> <th></th> <th>10-Year</th> <th>7-Year</th> </tr> </thead> <tbody> <tr> <td>1-Yr Performance Method</td> <td>3.60%</td> <td>3.60%</td> </tr> <tr> <td>1-Yr Point-to-Point Method</td> <td></td> <td></td> </tr> <tr> <td>100% Participation Cap</td> <td>3.70%</td> <td>3.70%</td> </tr> <tr> <td>3-Yr Point-to-Point Method</td> <td></td> <td></td> </tr> <tr> <td>100% Participation Cap</td> <td>10.00%</td> <td>10.00%</td> </tr> <tr> <td>50% Participation Cap</td> <td>27.00%</td> <td>27.00%</td> </tr> <tr> <td>5-Yr Point-to-Point Method</td> <td></td> <td></td> </tr> <tr> <td>100% Participation Cap</td> <td>20.00%</td> <td>20.00%</td> </tr> <tr> <td>75% Participation Cap</td> <td>30.00%</td> <td>30.00%</td> </tr> <tr> <td>50% Participation Cap</td> <td>40.00%</td> <td>40.00%</td> </tr> <tr> <td>Fixed Account</td> <td>2.20%</td> <td>2.20%</td> </tr> <tr> <td>1-Yr Monthly Sum</td> <td>1.80%</td> <td>1.80%</td> </tr> </tbody> </table>		10-Year	7-Year	1-Yr Performance Method	3.60%	3.60%	1-Yr Point-to-Point Method			100% Participation Cap	3.70%	3.70%	3-Yr Point-to-Point Method			100% Participation Cap	10.00%	10.00%	50% Participation Cap	27.00%	27.00%	5-Yr Point-to-Point Method			100% Participation Cap	20.00%	20.00%	75% Participation Cap	30.00%	30.00%	50% Participation Cap	40.00%	40.00%	Fixed Account	2.20%	2.20%	1-Yr Monthly Sum	1.80%	1.80%	1.00% to 87.5% of Premium	NQ & Q \$10,000	Free 10% withdrawal after year 1. Confinement waiver: Surrender charges may be waived when the contract owner is confined to a licensed hospital, licensed convalescent care facility, skilled nursing facility, custodial care facility, or licensed hospice facility for 60 or more days. This special waiver of surrender charge is available to you beginning 90 days after issue. Disability waiver: Prior to age 65, surrender charges may be waived when the contract owner is physically disabled, or diagnosed with a disabling terminal illness. This special waiver of surrender charge is available to you after issue. Terminal Illness Waiver: Surrender charges may be waived when the contract owner is diagnosed with an injury or illness expected to result in death within 12 months. This special waiver of surrender charges is available to you after issue. Death Benefit: At the death of the owner, the greater of the Annuity Value or the Surrender Value will be paid.	10 Years (9,9,8,7,6,5,4,3,2,1)	0-80 Q&NQ	Y	NY
		10-Year	7-Year																																												
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1-Yr Monthly Sum	1.80%	1.80%																																													
American National Strategy Plus - 7 (1.00% Premium Bonus)				7 Years (7,6,5,4,3,2,1)	Y	(No MVA in IA, NY, OR)																																									

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GREAT AMERICAN LIFE INSURANCE COMPANY (GAA)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
American Legend III Annuity <div style="border: 1px solid black; padding: 2px; display: inline-block;">GREAT</div>	S&P 500 Risk Control. 1 Year Annual Point to Point Design. 50% Participation Rate	1.00% on 100% of Premium	NQ & Q \$10,000 Additional Deposits \$2,000 Q & NQ	During the 1st contract yr, you may withdraw up to 10% of the Purchase Payment. After the first contract year, you may withdraw annually up to 10% of annuity's Account Value (based on prior Contract Anniversary), without incurring early withdrawal charges. (\$500 min; Account Value must exceed \$5,000) Full Account Value at Death. **See below! Extended care waiver rider: After the first contract year, if you are confined to a nursing home or long-term care facility for at least 90 consecutive days, early withdrawal charges will be waived on withdrawals up to a full surrender. There is no additional charge for this rider. Terminal illness waiver rider: After the first contract year, if you are diagnosed by a physician as having a terminal illness (prognosis of survival is 12 months or less, or a longer period as required by state law), you have the option to withdraw up to 100% of the account value without incurring an early withdrawal charge. There is no additional charge for this rider.	7 Years <ages 58-85> (9,8,7,6,5,4,3)	18-85-Q 0-85-NQ	N	NY
	One Year Fixed Rate: 1.90%							
	Monthly avg./annual reset, 7.00% cap 18 Month Reset Design. 100% Part. Rate & "0" Index Factor							
	2.00% monthly CAP with a "0" Index Factor. Monthly Avg/Annual Reset Design. 100% Part. Rate							
	S&P 500 1 Year Annual Point to Point. 100% Participation 4.75% Cap							
1 Year Gold Annual Pt-to-Pt 5.00% Cap								
American Safe Return Annuity	S&P 500. 100% Participation Rate. CAP - 4.25%. Annual Point to Point Design. "0" Index Factor, Bail-out Cap 3.00%	1.00% on 100% of Premium	NQ & Q \$25,000	During the 1st contract yr, you may withdraw up to 10% of the Purchase Payment. After the first contract year, you may withdraw annually up to 10% of annuity's Account Value (based on prior Contract Anniversary), without incurring early withdrawal charges. (\$500 min; Account Value must exceed \$5,000) Full Account Value at Death. L-T-C rider & Terminal illness rider. Annuity for account value -used for income payout periods of 10 years of life at any time during 10-yr period. ESP program - Fixed dollar, life distributions, RMDs, 72(t) and 72(t) and 72 (q) available. Return of Premium guarantee is available at no charge. **See below!	10 Years (10,9,8,7,6,5,4,3,2,1)	18-85-Q 0-85-NQ	N	NY
	One Year Fixed Rate: 1.00%							
	S&P 500 Risk Control 1 Year Annual Point to Point. 45% Participation Rate							
American Safe Outlook Annuity	Under \$100,000 on ALL S&P 500. 100% Participation Rate. CAP - 4.45%. Annual Point to Point Design. "0" Index Factor, Bail-out Cap 3.00%	1.00% on 90% of Premium	NQ & Q \$10,000 (Subsequent allowed first two months of contract ONLY)	Extended Care & Terminal illness - 100% acct value when criteria met. IncomeSustainer - Guaranteed withdrawal benefit (optional). Bailout cap - on index strategies, early withdrawal charges waived if cap for an indexed strategy ever falls below its bailout cap. Waiver of early withdrawal charges - in the event a cap for an indexed strategy falls below its bailout cap (for withdrawals from that indexed strategy) During the 1st contract yr, 10% of purchase payments. After 1st contract ann, 10% of acct value as of the most recent contract ann. Death benefit - Greater of acct value or GMSV. Annuity for acct value - greater of acct value or GMSV used for all annuitizations. IncomeSustainer Rider optional. Call for details. There are no up front sales charges or fees. Free Withdrawal allowance. **See below!	6 Years (9,7,8,6,5,4)	18-85-Q 0-85-NQ	N	NY
	One Year Fixed Rate: 1.75%							
	S&P 500 Risk Control 1 Year Annual Point to Point. 50% Participation Rate							
	Additional 0.25% Cap Deposits over \$100,000							
American Valor 10 Annuity (Purchase payments received in the first 3 contract years will be increased by a premium bonus of 2.00%)	One Year Fixed Rate: 1.00%	1.00% on 100% of Premium	NQ & Q \$10,000 Additional Deposits \$2,000 - Q \$5,000 - NQ	Riders & Waivers: Extended Care - 100% account value when criteria met. Terminal illness - 100% account value when criteria met. Income Sustainer - Guaranteed withdrawal benefit (optional). IncomeSustainer Plus - Guaranteed withdrawal and death benefit (optional). Early withdrawal charges - 10-year declining early withdrawal charges starting at 10%. Waiver of early withdrawal - During first contract year, 10% of purchase payments. After first contract anniversary, 10% of the sum of the account value as of the most recent contract anniversary and any purchase payments received since. Annuity for account value - Account value used for income payout periods of seven years or life, or under the income for a fixed period, not to exceed life expectancy option. Death benefit - greater of the account value or GMSV. **See below!	10 Yrs (10,9,8,7,6,5,4,3,2,1)	18-85-Q 0-85-NQ	N	NY
	4.50% CAP with a "0" Index Factor. Monthly Avg/Annual Reset Design. 100% Participation rate							
	"0" Index Factor & annual point-to-point 100% Participation rate, 4.00% Cap							
	S&P 500 Risk Control 1 Year Annual Point-to-Point 50% Participation Rate							

GREAT AMERICAN LIFE INSURANCE COMPANY (GAA)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
American Custom-10 	>\$150,000 S&P 500 100% Part Rate. - 5.25% Cap on Annual Pt-to-Pt, 1 Year Gold Cap 5.50% S&P 500 Risk Control Annual Point-to-Point 60% Participation Rate	1.00% on 90% of Premium	NQ & Q \$25,000	Tax qualifications: NQ and Inherited NQ. Q: 403(b) TSA (traditional and Roth), IRA (traditional, Roth, SEP, SIMPLE and Inherited), and 457(b). Waiver riders: Extended Care - 100% account value when criteria met. Terminal Illness - 100% account value when criteria met. Optional riders: Only one rider may be selected and must be added at issue. Cumulative-Free-Withdrawal Option - up to 25% (20% carryover plus 5% annual free withdrawal) Simple Income Option - 10% rollup for 10 years. Stacked Income Option - 5% rollup for 10 years plus 100% of interest credited to the AV for the life of the contract. Free withdrawal allowance: During first contract year, 5% of purchase payment. After first contract anniversary, 5% of the sum of the account value as of the most recent contract anniversary. Annuitization for account value: greater of account value or GMSV used for all annuitizations. A fixed period of less than 10 years is available only as a death benefit settlement option. Loans: Available 403(b), governmental 457(b) Minimum loan: \$1,000. Death Benefit: Greater of the account value or GMSV. Cumulative Free Withdrawal Option: This rider allows clients to carry over any unused portion of their contracts annual free withdrawal percentage, up to a maximum of 25%. (20% maximum carryover plus the contract's 5% annual free withdrawal) Rider issue ages: 18-85 Q; 0-85 NQ. This is an optional rider that must be added at issue and is available for a charge that is currently 0.25% of the AV. The charge is guaranteed not to change after issue and will be taken as withdrawals from the account value at the end of each contract year during the 10-year early withdrawal charge period. Not available in all states. Simple Income Option: Call us for details! Stacked Income Option: Call us for details! Extended Care Waiver: Call for details! Terminal Illness waiver: Call for details! Minimum Withdrawals: \$500; Minimum account value following withdrawal: \$5,000.	10 Years (9.5, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 3.2, 1)	18-85-Q	Y	IA, NY, WY
	One Year Fixed Rate: 2.00% >\$150,000 1.90% <\$150,000 Non-MVA (CA, IN, MN, OH, PA, TX, VA) 1.85%		Max: 1 million issue ages 0-75			0-85-NQ		
	<\$150,000 S&P 500 Risk Control Annual Point-to-Point 55% Participation Rate S&P 500 100% Part Rate. - 5.00% Cap on Annual Pt-to-Pt, 1 Year Gold Cap 5.25%		\$750,000 issue ages 76-80			18-75 Inherited IRA		
	Non-MVA states - All Amounts S&P 500 100% Part Rate. - 5.00% Cap on Annual Pt-to-Pt, 1 Year Gold Cap 5.00% S&P 500 Risk Control Annual Point-to-Point 50% Participation Rate		\$500,000 issue ages 81+			0-75 Inherited NQ		

*Only one rider may be selected and selected rider must be added at time of contract issue.	Simple Income Option SM R6047014NW	Stacked Income Option SM R6046914NW	Cumulative Free-Withdrawal Option R6046814NW
Issue age	40-85	40-85	18-85 Q; 0-85 NQ
Income base growth	Rollup credits	Rollup credits + 100% of account value interest	N/A
Rollup credit	9%	5%	N/A
Maximum rollup period	10 years	10 years	N/A
Current Rider charge	0.95% of income base, deducted from account value. Subject to change upon reset.	1.25% of income base, deducted from account value. Subject to change at our discretion.	0.25% of account value, deducted from account value. Guaranteed not to change after issue. Charges end after 10 years. Client cannot cancel rider.
Resets	Starting first contract anniversary	N/A – Income base will never be less than the account value.	N/A
Increasing income percentages	0.09% each year clients wait to start income payments	Same as Simple Income Option	N/A
Enhanced income percentage	Available during first five contract years	N/A	N/A
Income payments	Available immediately (age 55+)	Available five years after rider effective date (age 55+)	N/A
Refund of rider charges available upon death	Yes, if income payments haven't started	Same as Simple Income Option	N/A
Maximum penalty-free withdrawal	N/A	N/A	25% (20% maximum carryover, plus 5% annual free withdrawal)

SPECIAL BROADCAST MESSAGE

The Safe OutlookSM fixed-indexed annuity from Great American Life Insurance Company®, offers your clients:

- 4.45% cap and 3.00% bailout cap – annual point-to-point strategy
- 50% Participation Rate S&P 500 Risk Control 1 year Annual Point to Point
- Bailout cap for indexed strategies
- Six-year early withdrawal charge schedule
- Account value death benefit
- Extended care and terminal illness waivers
- 10% free withdrawal allowance
- No MVA
- Writes through age 85
- And for you – three commission options. Choose how to pay yourself on each case!
- Fixed Account at 1.75%

Check out
Great American's Income
and Death Benefit Riders!



Safe Outlook has the rates and features to **INCREASE** your sales!



Call us Today!!

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LINCOLN FINANCIAL GROUP (LFA)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
Lincoln EIA New Directions - 6	Under \$100,00 1.70% for 6 yrs - fixed account 2.90% performance triggered specified rate 6.80% 2 year Pt-to-Pt cap Over \$100,000 1.85% for 6 years - fixed acct 3.15% performance triggered specified rate 7.50% 2 year Pt-to-pt cap	1.00%	NQ & Q \$10,000	Annuitization allowed after 2. Contracts issued on 1st, 8th, 15th & 22nd. 10% free withdrawals even in yr 1. Fixed account: Amounts can be allocated into or out of the Fixed Account during the 25-day reallocation period, after each contract anniversary date. Indexed accounts: At the end of the indexed term, amounts can be allocated into or out of the available indexed accounts during the 25-day reallocation period, after the contract ann date. The reallocation will be effective as of the contract anniversary date. The amt of the contract value available for reallocation on a contract anniversary equals: The fixed acct value + the sum of the indexed acct values for those indexed accts with indexed terms ending on the contract anniversary.	6 Years (9,8,7,6,4,75,3,5)	0-85 Q&NQ	Y	NY
Lincoln EIA New Directions - 8	Under \$100,00 1.75% for 8 years - fixed account 3.00% performance triggered specified rate 7.05% 2 year Pt-to-Pt cap Over \$100,000 1.90% for 8 years - fixed acct 3.20% performance triggered specified rate 7.70% 2 year Pt-to-pt cap	1.00%	NQ & Q \$10,000	Nursing home and terminal illness benefits: allows access to contract value w/o surr charge or MVA if certain conditions are met. Please see the Disclosure statement for necessary criteria and conditions. Subject to state availability. Beginning in the first contract year without incurring charges. Death benefit: upon death of a contractowner, beneficiaries may receive the greater of the contract value or single premium paid minus any prior surrs and surr charges, accum at the guaranteed min fixed interest rate. Acct guarantees: Guaranteed min fixed interest rate is set at issue and varies by contract year: Contract years 1-6 = 1.75%, Contract years 7+ = Between 1.00% and 3.00%. Performance triggered Indexed Acct: Guaranteed min specified rate: 2.50%. 2-Year Point-to-Point Indexed Acct: Guaranteed minimum indexed interest cap: 7.00%	8 Years (9,8,7,6,4,75,3,5,2,.75)	0-85 Q&NQ	Y	NY
Lincoln EIA Opti-Point - 8 (2.00% Bonus in yrs 1-3 under \$100,000. 3.00% Bonus in yrs 1-3 over \$100,000)	Under \$100,000 One Year Fixed Rate: 1.15% S&P 500. 100% Particip Rate. CAP-4.50%. 2-Year Annual Point to Point Design. 1.85% 2yr monthly CAP "0" Index Factor Perform Trigg EIA acct: 2.00% Over \$100,000 Fixed Acct: 1.15% Perf Triggered rate: 2.00% 2-yr Pt to Pt Cap: 4.50% 2-yr Monthly Cap: 1.85%	1.00%	\$10,000-Q \$10,000-NQ Additional Deposits \$50 Month (Limit \$25,000 per year)	Annuitization allowed after 5th yr. Contracts issued on 1st, 8th, 15th & 22nd. 10% free withdrawals even in yr 1. Fixed account: Amounts can be allocated into or out of the Fixed Account during the 25-day reallocation period, after each contract anniversary date. Indexed accounts: At the end of the indexed term, amounts can be allocated into or out of the available indexed accounts during the 25-day reallocation period, after the contract ann date. The reallocation will be effective as of the contract anniversary date. The amt of the contract value available for reallocation on a contract anniversary equals: The fixed acct value + the sum of the indexed acct values for those indexed accts with indexed terms ending on the contract anniversary. Nursing home and terminal illness benefits: allows access to contract value w/o surr charge or MVA if certain conditions are met. Please see the Disclosure statement for necessary criteria and conditions. Subject to state availability. Beginning in the first contract year without incurring charges.	8 Years (9,8,7,6,5,4,3,2)	0-85 Q&NQ	Y	MN, NY, OR, UT
Lincoln EIA Opti-Point - 10 (3.00% Bonus in yrs 1-4 under \$100,000. 4.00% Bonus in yrs 1-4 over \$100,000)	Under \$100,000 One Year Fixed Rate: 1.15% Perform Trigg EIA acct: 2.00% CAP-4.50%. 2-Year Annual Point to Point Design. 1.85% 2yr monthly CAP Over \$100,000 Fixed Acct: 1.15% Perf Triggered rate: 2.00% 2-yr Pt to Pt Cap: 4.50% 2-yr Monthly Cap: 1.85%	1.00%	\$10,000-Q \$10,000-NQ Additional Deposits \$50 Month (Limit \$25,000 per year)	Death benefit: upon death of a contractowner, beneficiaries may receive the greater of the contract value or single premium paid minus any prior surrs and surr charges, accum at the guaranteed min fixed interest rate. Acct guarantees: Guaranteed min fixed interest rate is set at issue for the surr charge period and varies annually there after ranging between 1.00% and 3.00%. Performance triggered Indexed Acct: Guaranteed min specified rate: 2.50%. 2-Year Point-to-Point Indexed Acct: Guaranteed minimum indexed interest cap: 7.00%. 2-year Monthly cap Indexed acct: Guaranteed min monthly indexed cap: 1.00%	10 Years (10,9,8,7,6,5,4,3,2,1)	0-80 Q&NQ	Y	AK, MN, NY, OR, UT

NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE®

FIXED INDEX ANNUITIES ¹	Index Cap Rate Product				Minimum Surrender Value	Minimum Premium	Withdrawal Provisions/ Contract Features	Surrender Charges ⁶	States Not Available	
North American Tensm (Index Cap Product & Annual Reset Design) 6.00% Premium Bonus on all deposits for 5 years.	Features		10 Year		100% of premiums less withdrawals @ 1.00%	\$2,000-Q \$10,000-NQ \$1000 w/ EFT \$100/month-Q \$5000 w/ EFT \$420/month-NQ	Penalty-Free Partial Surrenders: Once per yr after the 1st contract anniversary, you may withdraw, w/o surrender charges or Interest Adjustment, up to 10% of your Accumulation Value. Annuitization Benefit: By current Company practice, proceeds may be converted to an annuity pay-out option after yr 1. Income payments will be based on the Accumulation Value if a Life, Life and Certain or Joint Life option is selected, or if the annuity has been in force for at least 5 yrs and payments are received over at least a 5 yr period. Required Min Distributions: By current Company practice, required min distributions that exceed the available penalty-free partial surrender amount may be withdrawn without a surrender change or Interest Adjustment. Nursing Home Confinement Waiver: We will increase the penalty-free partial surrender amount by 10% of the contract's Accumulation Value each year while the annuitant is confined to qualified nursing home facility. This benefit begins after the 1st contract anniversary and the annuitant must be confined for a period of at least 90 consecutive days. This feature is automatically included with your annuity at no additional cost and is available for issue ages 75 and younger.	10 years (18,16,14,12 11,10,8,6,4,2)	AK, AL, CT, DE, MN, NV, NY, OH, OR, TX, UT, WA	
			MA	APP				MPP#		MVA ²
	S&P 500®		3.10%	2.80%				1.50%		Y
	DJIA SM		2.95%	2.65%				N/A		
	S&P Midcap 400®		2.65%	2.50%				N/A		Issue Ages
	Russell 2000®		2.70%	2.55%				N/A		
	NASDAQ-100®		N/A	2.55%				1.40%		10 years 0-79 (IN 0-78)
	EURO STOXX		N/A	3.05%				N/A		
	Hindsight Index Strat		N/A	2.30%				N/A		
	Fixed Account		1.60%							
Premium Bonus		6.00%								
Yield w/Bonus ³		7.69%								

SAGICOR LIFE INSURANCE COMPANY (Sagicor)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available
Sage Select Fixed Indexed (4.00% Immediate Bonus Interest on Initial Premium)	 Declared Rate Strategy Interest Rate 2.00% (1.50% minimum) Index Strategy 1 S&P 500® Index Cap 4.00% (4.00% minimum) Annual Point-to-Point Global Advantage Strategy 3 Particip Rate 20.00% (20% minimum) (Global Advantage Strategy - Global Advantage Indexed 1-year term with Participation Rate, Minimum Cap is 4%, Minimum Participation Rate is 20%. 3 Indexed used: Russell 2000 Index, EURO STOXX 50 Index Hang Seng Index) The indexed interest rate is calculated using 60% of the return of the best performing index, plus 40% of the return of the second best performing index, and is subject to the appropriate Participation rate and cap. The worst performing index is not used when determining the indexed interest rate. The indexed strategies guarantee the credited rate will never be less than 0%	3.00% on 87.5% of Premium	Single Purchase Payment \$2,000 Q&NQ (no inherited IRA's)	<u>Penalty Free Withdrawals</u> - Beginning in year 2, the owner can withdraw up to 10% each year. If this amount is not withdrawn it is cumulatively added to the following years penalty free withdrawal, up to 50%. <u>Allocation Dates</u> - Can occur the 1st, 8th, 15th or 22nd day of the month. <u>Nursing Home Facility or Confirmed Care Facility Confinement</u> - If owner qualifies, the maximum free withdrawal percentage will be 100%. <u>Death of Owner</u> - Death benefit will be paid if the owner dies before the maturity date. It will be paid in one lump sum or an available settlement option may be chosen.	9 Years (9,8,7,6,5,4,3,2,1)	15 days to age 85-NQ 15 days to age 85-Q	N	AK, CT, ME, NY, VT

Before sending business to Sagicor: Every agent in all states must have it confirmed that the appointment process has been completed and product training has been successfully completed.

NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE®

FIXED INDEX ANNUITIES ¹	Participation Rate Products ⁵				Minimum Surrender Value	Minimum Premium	Surrender Charges ⁶	Issue Ages	MVA ²	Only in these states
North American Precision SeriesSM Index Account Fixed Account 10 year option = (5.00% Prem Bonus on Prem in First 7 contract Yrs.) Special Offer! normally 3% premium bonus 1.00% Annuitization bonus paid after 10 yrs 14 year option = (8.00% Prem Bonus on Prem in First 7 contract Yrs.) (2.00% Annuitization bonus paid after 14 yrs	Participation Rates	10 Year (5.00% Bonus)		14 Year (8.00% Bonus)		87.5% of premiums less withdrawals @ 1.00%	\$10,000 Q & NQ	10 Years (15,14,13,12,11,10,8,6,4,2) 14 Years (18,18,17,15,15,15,15,14,12,10,8,6,4,2)	Yes	CA, HI, IL, KY, MS, MO, NH, NM, ND, PA, SC, VA (CA Call for details)
		Daily Avg	Pt-to-Pt	Daily Avg	Pt-to-Pt					
	S&P 500®	35%	20%	35%	20%					
	DJIA SM	35%	20%	35%	20%					
	S&P Midcap 400®	30%	20%	30%	20%					
	Russell 2000®	25%	15%	25%	15%					
	NASDAQ-100®	N/A	15%	N/A	20%					
	EURO STOXX	N/A	20%	N/A	20%					
	Hindsight Index Strat	N/A	15%	N/A	15%					
	Annual Cap	N/A	3.50%	N/A	4.25%					
	Annual Cap (S&P 500)	N/A	3.50%	N/A	4.25%					
	Yield w/ Bonus ⁷	6.26%		9.35%						
Fixed Account	1.20%		1.25%							



PRECISION SERIESSM

A Fixed Index Annuity from North American

Choose from TWO Surrender Charge Options	
10-Year	14-Year
5.00% Premium Bonus ¹	8.00% Premium Bonus ¹



It takes precision to plan for retirement.

- Seven Index Options from which to choose including a Bond and an International Index
 - Full Accumulation Value at Death
 - Earn **7.50% Commission*** the 1st Year
 - Initial Premium of \$10,000 or more
 - Optional Guaranteed Lifetime withdrawal benefit (GLWB) with up to 6.25% bonus credit
- FOR AGENT USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.**
 *Commissions may vary according to the age of the client at issue and the issue state. See your current commission schedule for further details. ¹The increased premium bonus will be 10.00% for eligible 14-year products and 5.00% for eligible 10-year products. New Business applications for the Bonus Blast must be received in the Home Office between 12-1-12 and 12-31-12. The Minimum Initial premium of \$50,000 per application is required to receive the increased premium bonus. Policies funded with multiple sources of premium must be issued with \$10,000 to qualify. The increased premium bonus for the PrecisionSM will apply to all premiums received in the first 7 years. The North American Bonus Blast may be modified or discontinued at any time without notice. All decisions are at the sole discretion of North American Company and all decisions are final. No exceptions will be made. The North American PrecisionSM Product is issued on form LC/LS155A or appropriate state variation by North American Company for Life and Health Insurance, West Des Moines, Iowa. This product it's features and riders may not be available in all states.

Withdrawal Provisions/Contract Features

Clients may transfer between Fixed & Index account options or crediting methods within Index account annually. You have 30 days each contract anniversary to reallocate. Transfers not allowed until 1st contract yr. The ability to transfer annually for the 30 days is also by current company practice. Annuitization Benefit: By current Company practice, proceeds may be converted to an annuity payment option after yr 1. Income payments will be based on the Accumulation Value if a Life, Life & Certain or Joint Life option is selected. Full acct value at death. 10% of Accum Value each year after yr. 1 The penalty-free withdrawal will increase by 10% of the Accumulation Value. Death benefit accum value goes to beneficiary upon death. Receive lump sum or a series of payments.

NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE®

FIXED INDEX ANNUITIES ¹	Index Cap Rate Product					Minimum Surrender Value	Minimum Premium	
North American Charter Plussm 10 year option Premium Bonus 5.00% = \$20,000 - \$74,000 Premium 7.00% = \$75,000+ Premium *Premium Bonus Paid on all new premium in first 7 contract years 14 year option Premium Bonus 8.00% = \$20,000 - \$74,000 Premium 10.00% = \$75,000+ Premium *Premium Bonus Paid on all new premium in first 7 contract years			10 Year		14 Year		87.5% of premiums less withdrawals @ 1.00%	\$20,000 Q & NQ
			\$75k+ Initial Premium	\$20k-\$74,999 Initial Premium	\$75k+ Initial Premium	\$20k-\$74,999 Initial Premium		
	S&P 500®	DA Index Margin (No Cap)	5.25%	5.25%	5.05%	5.05%		
		MPP Index Cap Rate	1.25%	1.25%	1.45%	1.45%		
		APP Index Cap Rate	2.25%	2.25%	2.65%	2.65%		
		APP Participation Rate (No Cap)	15%	15%	20%	20%		
	S&P 500® LOW VOLATILITY DAILY RISK CONTROL 5% (Not available in all states)	APP Index Margin (No Cap)	3.80%	3.80%	3.15%	3.15%		
	S&P 500® LOW VOLATILITY DAILY RISK CONTROL 8% (Not available in all states)	Two-Year PTP Index Margin (No Cap) (Annual Index Margin Shown)	4.90%	4.90%	4.25%	4.25%		
	NASDAQ-100®	MPP Index Cap Rate	1.20%	1.20%	1.40%	1.40%		
	Fixed Account Rate		1.30%	1.30%	1.50%	1.50%		
Premium Bonus		7.00%	5.00%	10.00%	8.00%			
Fixed Account 1st-Year Yield (Fixed Rate + Premium Bonus)		8.39%	6.36%	11.65%	9.62%			

Withdrawal Provisions/Contract Features	Surrender Charges ⁶	Issue Ages	MVA ²	States Not Available
Clients may transfer between Fixed & Index account options or crediting methods within Index account annually. You have 30 days each contract anniversary to reallocate. Transfers not allowed until 1st contract yr. The ability to transfer annually for the 30 days is also by current company practice. Annuitization Benefit: By current Company practice, proceeds may be converted to an annuity payment option after yr 1. Income payments will be based on the Accumulation Value if a Life, Life & Certain or Joint Life option is selected. Full acct value at death. 10% of Accum Value each year after yr. 1 The penalty-free withdrawal will increase by 10% of the Accumulation Value. Death benefit accum value goes to beneficiary upon death. Receive lump sum or a series of payments. Premium Bonus recapture provision.	10 Years (10,10,9,9,8 8,7,6,4,2)	10 Years 0-79 Q & NQ	Yes	10 Year AK, HI, MN, MO, NY, OR, PA, UT, VA, WA *Charter Plus II is approved in AK, MN, MO, OR, PA, UT, VA & WA. Up to 5.00% Bonus - Call for details!
	14 Years (12,12,11,11, 10,9,8,7,6, 5,4,3,2,1)	14 Years 0-75 Q & NQ (IN - Issue age 0-74)		14 Year AK, CT, DE, HI, MN, MO, NV, NY, OH, OK, OR, PA, SC, TX, UT, VA, WA

NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE®

FIXED INDEX ANNUITIES ¹	Index Cap Rate Only				Minimum Surrender Value	Minimum Premium	Withdrawal Provisions/ Contract Features	Surrender Charges ⁶	States Not Available
North American Performance ChoiceSM 12 Plus (7.00% Premium Bonus on all deposits for 5 years.)		APP	MPP	IPT	87.5% of premiums less withdrawals @ 1.00%	\$2,000-Q \$10,000-NQ (\$50/mo. TSA) \$1000 w/ EFT \$100/month-Q	Penalty Free Withdrawals - After the 1st contract yr, withdrawal once per year not to exceed 10% of the Accumulation Value is available. Interest Adjustment - Applied only during the Interest Adjustment period to surrenders exceeding the applicable penalty-free amount and limited to the Interest credited to the Accumulation Value. Annual Transfer Option: After the first year, you may transfer between available accounts and/or crediting methods on each contract anniversary. Surrender Value: Value never less than minimum required by state laws at the time of issue where the contract is delivered. Riders: Nursing Home Confinement Waiver (not available in all states) Optional GLWB Rider available - Income Pay® Premium Bonus Recapture (12 Plus Only) 12 Years 100%, 95%, 90%, 85%, 80%, 70%, 60%, 50%, 40%, 30%, 20%, 10%	12 Years (10,10,10,10,10,9,8,7,6,5,4,2)	AK, CT, DE, MN, MO, NY, NV, OH, OK, OR, UT, VA, WA
	S&P 500®	2.85%	1.65%	3.20%				MVA ²	
	DJIA SM	2.70%	N/A	N/A				Y	
	S&P Midcap 400®	2.60%	N/A	N/A				Issue Ages	
	Russell 2000®	2.70%	N/A	N/A				0-75 Q&NQ 0-55 TX 0-65 CA 0-48 SC	
	NASDAQ-100®	2.65%	1.50%	N/A					
	EURO STOXX	3.00%	N/A	N/A					
	Hang Seng	3.05%	N/A	N/A					
	Fixed Account	1.65%							
	Premium Bonus	7.00%							
First Year Yield ⁹	8.76%								

FIXED INDEX ANNUITIES ¹	Index Cap Rate Only				Minimum Surrender Value	Minimum Premium	Withdrawal Provisions/ Contract Features	Surrender Charges ⁶	States Not Available
North American Performance ChoiceSM 8 Plus (4.00% Premium Bonus on all deposits for 5 years.) Utah Rates - call for details!!		APP	MPP	IPT	87.5% of premiums less withdrawals @ 1.00%	\$2,000-Q \$10,000-NQ (\$50/mo. TSA) \$1000 w/ EFT \$100/month-Q	Penalty Free Withdrawals - After the 1st contract yr, withdrawal once per year not to exceed 10% of the Accumulation Value is available. Interest Adjustment - Applied only during the Interest Adjustment period to surrenders exceeding the applicable penalty-free amount and limited to the Interest credited to the Accumulation Value. Annual Transfer Option: After the first year, you may transfer between available accounts and/or crediting methods on each contract anniversary. Surrender Value: Value never less than minimum required by state laws at the time of issue where the contract is delivered. Riders: Nursing Home Confinement Waiver (not available in all states) Optional GLWB Rider available - Income Pay® Premium Bonus Recapture (8 Plus Only) 8 Years 100%, 90%, 80%, 70%, 60%, 50%, 40%, 20%	8 Years (10,10,10,10,9,8,5,3)	AK, CT, DE, MN, MO, NY, NV, OK, OR, VA, WA (UT - call for details)
	S&P 500®	2.75%	1.60%	3.10%				MVA ²	
	DJIA SM	2.60%	N/A	N/A				Y	
	S&P Midcap 400®	2.50%	N/A	N/A				Issue Ages	
	Russell 2000®	2.60%	N/A	N/A				0-85 Q & NQ 0-52 SC 0-82 IN	
	NASDAQ-100®	2.55%	1.45%	N/A					
	EURO STOXX	2.90%	N/A	N/A					
	Hang Seng	2.90%	N/A	N/A					
	Fixed Account	1.60%							
	Premium Bonus	4.00%							
First Year Yield ¹⁰	5.66%								









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NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE®

FIXED INDEX ANNUITIES ¹	Blended Product						Minimum Premium	Withdrawal Provisions/ Contract Features	Surrender Charges ⁶	States Not Available	
NAC RetireChoiceSM 10 (2.50% on first 5 year premium deposits.) LOW BAND (\$50,000 - \$249,999) HIGH BAND (\$250,000+) Call For Details!!!	10 Year Surrender Charge	MA	APP	PTP	MPP	IPT	\$20,000 Q&NQ (premium bonus recapture)	Additional Liquidity: For a cost, the optional Additional Benefit Rider offers additional liquidity when added to the Contract. 10% penalty-free withdrawals, beginning in the third contract year, increase to 20% if no withdrawals taken in the previous year. (this is the maximum amount) Return of premium is available in third contract year, less premium bonus, withdrawals and any rider costs (excluding the Additional Benefit Rider cost) 5% Additional Payout Benefit is available on Accumulation Value at payout, after the surrender charge period. Additional Premium Bonus: Premium Bonus increases from 2.5% to 5%. Additional Payout Benefit: 5% Accumulation Value at payout after the surrender charge period. Return of Premium: Available in third contract year, less premium bonus, withdrawals and any rider costs (excluding the Additional Benefit Rider cost). The premium bonus recapture also applies to any increased premium bonus due to the Additional Benefit Rider and the cost of the Rider will continue to be deducted even if the part of the additional premium bonus has been recaptured.	10 Years (10,10,9,9, 8,8,7,6,4,2)	AK, CT, DE, MN, MO, NY, NV, OR, SC, VT, WA (OK & OH - call for details)	
	S&P 500 [®]	25%	2.00%	4.40%	1.30%	2.40%					Minimum Surrender Value
	DJIA SM	25%	1.85%	N/A	N/A	N/A			87.5% of premiums less withdrawals @ 1.00%		
	S&P Midcap 400 [®]	20%	1.75%	N/A	N/A	N/A	87.5% of premiums less withdrawals @ 1.00%				Issue Ages
	NASDAQ-100 [®]	N/A	1.80%	N/A	1.10%	N/A			87.5% of premiums less withdrawals @ 1.00%		0-79 Q&NQ
	Afternoon (PM) London Gold Market Fixing Price	N/A	2.00%	N/A	N/A	N/A	87.5% of premiums less withdrawals @ 1.00%				
	Fixed Account	1.20%							87.5% of premiums less withdrawals @ 1.00%		
	Premium Bonus	2.50%					87.5% of premiums less withdrawals @ 1.00%				
First Year Yield ¹¹	3.73%					87.5% of premiums less withdrawals @ 1.00%					
NAC RetireChoiceSM 14 (3.00% on first 5 year premium deposits.) LOW BAND (\$50,000 - \$249,999) HIGH BAND (\$250,000+) Call For Details!!!	14 Year Surrender Charge	MA	APP	PTP	MPP		IPT	\$20,000 Q&NQ (premium bonus recapture)	Additional Liquidity: For a cost, the optional Additional Benefit Rider offers additional liquidity when added to the Contract. 10% penalty-free withdrawals, beginning in the third contract year, increase to 20% if no withdrawals taken in the previous year. (this is the maximum amount) Return of premium is available in third contract year, less premium bonus, withdrawals and any rider costs (excluding the Additional Benefit Rider cost) 4% Additional Payout Benefit is available on Accumulation Value at payout, after the surrender charge period. Additional Premium Bonus: Premium Bonus increases from 3% to 8%. Additional Payout Benefit: 4% Accumulation Value at payout after the surrender charge period. Return of Premium: Available in third contract year, less premium bonus, withdrawals and any rider costs (excluding the Additional Benefit Rider cost). Additional Benefit Rider Premium Bonus: The premium bonus recapture also applies to any increased premium bonus due to the Additional Benefit Rider and the cost of the Rider will continue to be deducted even if the part of the additional premium bonus has been recaptured.	14 Years (10,10,10,10, 10,9,8,7,6, 5,4,3,2,1)	AK, CT, DE, MN, MO, NY, NV, OH, OK, OR, SC, UT, VT, WA
	S&P 500 [®]	25%	2.85%	4.95%	1.35%	2.45%	Minimum Surrender Value				
	DJIA SM	25%	1.95%	N/A	N/A	N/A				87.5% of premiums less withdrawals @ 1.00%	
	S&P Midcap 400 [®]	25%	1.85%	N/A	N/A	N/A	87.5% of premiums less withdrawals @ 1.00%	Issue Ages			
	NASDAQ-100 [®]	N/A	1.90%	N/A	1.15%	N/A		87.5% of premiums less withdrawals @ 1.00%		0-75 Q & NQ 0-65 CA 0-54 TX	
	Afternoon (PM) London Gold Market Fixing Price	N/A	2.00%	N/A	N/A	N/A	87.5% of premiums less withdrawals @ 1.00%				
	Fixed Account	1.25%						87.5% of premiums less withdrawals @ 1.00%			
	Premium Bonus	3.00%					87.5% of premiums less withdrawals @ 1.00%				
First Year Yield ¹²	4.28%					87.5% of premiums less withdrawals @ 1.00%					

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PROTECTIVE LIFE INSURANCE COMPANY (PLIC)

EQUITY INDEXED	Current Interest	Guaranteed Interest	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	States Not Available	
Protective Indexed Annuity II 5 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.60% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 3.70% Annual Tiered Rate 2.45 + 2.00 = 4.45% Caps & Rates are lower in Non-MVA states	Premiums over \$100,000 Fixed Account 1.75% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.00% Annual Tiered Rate 2.75 + 2.00 = 4.75%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	5 Years (9,9,8,7,6) Surrender charges differ in CA, IA & OR	0-85	Y except AK, MO, PA, UT, VT	NY
Protective Indexed Annuity II 7 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.85% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.20% Annual Tiered Rate 2.70 + 2.00 = 4.70% Caps & Rates are lower in Non-MVA states	Premiums over \$100,000 Fixed Account 2.00% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.50% Annual Tiered Rate 3.00 + 2.00 = 5.00%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	7 Years (9,9,8,7,6,5,4) Surrender charges differ in CA, IA & OR	0-85	Y except AK, MO, PA, UT, VT	NY
Protective Indexed Annuity II 10 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 2.20% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.40% Annual Tiered Rate 3.20 + 2.00 = 5.20% Caps & Rates are lower in Non-MVA states	Premiums over \$100,000 Fixed Account 2.35% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.70% Annual Tiered Rate 3.50 + 2.00 = 5.50%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	10 Years (9,9,8,7,6,5,4,3,2,1) Surrender charges differ in CA, IA & OR	0-85	Y except AK, MO, PA, UT, VT	NY
Protective Indexed Annuity II New York 5 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.65% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 2.70% Annual Triggered Rate 2.20%	Premiums over \$100,000 Fixed Account 1.80% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 3.00% Annual Triggered Rate 2.50%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	5 Years (9,9,8,7,6)	0-85	N	AVAILABLE ONLY IN NY
Protective Indexed Annuity II New York 7 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.75% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 2.95% Annual Triggered Rate 2.45%	Premiums over \$100,000 Fixed Account 1.90% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 3.25% Annual Triggered Rate 2.75%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	7 Years (9,9,8,7,6,5,4)	0-85	N	AVAILABLE ONLY IN NY
Protective Indexed Annuity II New York 10 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.95% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 3.20% Annual Triggered Rate 2.95%	Premiums over \$100,000 Fixed Account 2.10% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 3.50% Annual Triggered Rate 3.25%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	10 Years (9,9,8,7,6,5,4,3,2,1) Surrender charges differ in CA, IA & OR	0-85	N	AVAILABLE ONLY IN NY
Protective Asset Builder 6 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.65% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.05% Annual Triggered Rate 3.35% Annual Tiered Rate 2.65 + 2.00 = 4.65%	Premiums over \$100,000 Fixed Account 1.80% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.20% Annual Triggered Rate 3.50% Annual Tiered Rate 2.80 + 2.00 = 4.800%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	6 Years (9,8,7,6,5,4)	0-85	Y	HI, NY
Protective Asset Builder 8 Year  Return of Premium Option available with lower caps/rates	Premiums under \$100,000 Fixed Account 1.95% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.45% Annual Triggered Rate 3.60% Annual Tiered Rate 2.95 + 2.00 = 4.95%	Premiums over \$100,000 Fixed Account 2.10% Participation Rate 100% S&P 500 Annual Pt-to-Pt Cap 4.60% Annual Triggered Rate 3.75% Annual Tiered Rate 3.10 + 2.00 = 5.10%	1.00% on 100% of Premium	\$10,000 Q & NQ Minimum Additional Deposits \$1,000 1st year only	10% penalty free withdrawal available each year. Nursing facility, terminal illness & unemployment waivers. Full accumulation upon death	5 Years (9,9,8,7,6)	0-85	Y	AR, HI, MT, NY, PA, UT, VT

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Annual Trigger Rate: This strategy credits a predetermined trigger interest rate when index performance is flat or positive. When index performance is negative, no interest is credited for that year.
Annual Tiered Rate: This strategy credits a base interest rate when index performance is flat or positive and a performance index performance reaches a specified performance tier. When index performance is negative, no interest is credited for that year. Effective 3/15/2016, the S&P 500® Index must have an annual return of 15.00% for the performance interest rate enhancement to be applied.