### Doing business with



#### PRODUCT TRAINING

- Product Training MUST be completed prior to taking and dating and application!
- Here is the product training link: <a href="https://www.baltlife.com/iqtraining">https://www.baltlife.com/iqtraining</a>

# SUBMISSION OPTIONS: (MAKE SURE ALL TRAINING REQUIREMENTS ARE MET)

- New Business applications can be submitted online, mailed, or completed by e-app with Baltimore Life.
- First App must be in Resident State
- Paper apps should be submitted through the Secure File Uploader on the portal Portal access: <a href="https://agentportal.baltlife.com/">https://agentportal.baltlife.com/</a>
- Mail New Business Applications To:

Baltimore Life Insurance Company ATTN: NEW BUSINESS DEPT 10075 Red Run Boulevard Owings Mills, MD 21117-4871

E-Application Available on the Baltimore Life Website:
<a href="https://agentportal.baltlife.com/">https://agentportal.baltlife.com/</a>

Prefer to do a paper application? You can access one here: <a href="https://www.baltlife.com/iqfirstapp">https://www.baltlife.com/iqfirstapp</a>

#### **REQUIREMENTS**

• Mail New Business Requirements To:

Baltimore Life Insurance Company ATTN: NEW BUSIN ESS DEPT 10075 Red Run Boulevard Owings Mills, MD 21117-4871

## ILLUSTRATIONS AND MARKETING SUPPORT

 Please contact your immediate up line or a member of the OAKTREE Annuity marketing team at 888-591-1341

Agent Contract Submission:

 All agent contracts should be emailed to csimpson@otfc.com or faxed to 276-591-1344.