



- 1. No Face-to-Face Meetings
- 2. Annuity eApplications
- 3. Earn \$250 Commission Bonus*

Use Sagicor's innovations to increase your sales and earn a reward for your efforts

In these challenging times, Sagicor is here to support your business. Even though it's become increasingly difficult to conduct face-to-face client meetings, you can access Sagicor's annuity eApplications to continue to drive new sales.

Rely on the leader with a proven eApp process and technology

Because Sagicor has facilitated successful eApplications since 2014, you can feel confident about maintaining your business and assisting your clients with their financial planning goals — while social distancing. Sagicor can further ensure that you and your clients are safe and healthy by delivering the annuity contract directly to the owner.¹

Earn a \$250 commission bonus*

To show our appreciation for submitting annuity eApplications, Sagicor will pay all writing agents an additional \$250 commission incentive at policy settlement, based on the below criteria.

Annuity eApplication incentive criteria

This annuity eApplication incentive applies only to the following Sagicor annuities:

- <u>Milestone MYGA Single Premium Deferred Fixed Annuity</u>
- Sage Select Fixed Indexed Single Premium Deferred Annuity
- Sage Secure Fixed Indexed Single Premium Deferred Annuity
- A \$250 commission incentive will be paid to the writing agent per eApplication submitted from **May 1, 2020, to September 30, 2020**.
 - No incentive paid for paper applications. Commission specials and bonuses may be discontinued at any time at the sole discretion of Sagicor.



Need annuity product and suitability training?

Sagicor makes it easy for you to complete the required annuity product and suitability training, which can help you avoid potential processing delays, since applications written prior to completing required training will not qualify for Rate Lock (if applicable).



ACCESS TRAINING

Once you've logged in, select the TRAINING CENTER tab.
In the lower left, under MANDATORY TRAINING, select the Annuity Training Requirements link.

Please contact our PRC toll-free at **888-724-4267, extension 4680**, or email us at <u>PRC@SagicorLifeUSA.com</u>.

Visit us online at <u>SagicorProducer.com</u>.

¹Sagicor can deliver contracts directly to the contract owner, providing that this request is communicated verbally or via email by the producer to Sagicor New Business relative to each application.

*\$250 will be payable in a separate commission payment, at month end of policy settlement. Policy must be settled by December 31, 2020. To have the annuity contract mailed directly to the contract owner, Sagicor will need confirmation from the agent prior to contract issue.

Sagicor Life Insurance Company issues life insurance and annuity products, Home Office: Scottsdale, Arizona. Contracts are not available in all states and have limitations and restrictions including surrender charges and market value adjustments. See contracts for complete details. State variations may apply.

Contract form: ICC173007, 3007CA, ICC143006, 3006CA, 3006FL, 3006ND, 3006SD, ICC173008, 3008CA.

Sagicor is rated "A-" (Excellent) by A.M. Best Company (4th best out of 16 possible ratings). Ratings based on the claims-paying ability of issuing insurer.

Insurance Professional Only. No Public Distribution.

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